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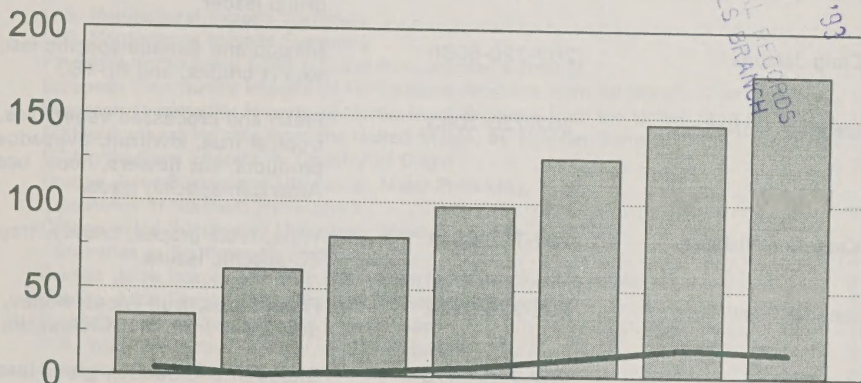
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Horticultural Products Review

U.S. Wine Exports Benefit from TEA/MPP Funds

Exports v. Funds Budgeted 1986-1992

\$ Millions



	1986	1987	1988	1989	1990	1991	1992
Exports 	34.9	60.8	79.7	97.9	125.9	146.1	174.7
MPP Funds 	4.1	0.0	2.1	5.2	10.4	16.0	13.8

Source: USDA/FAS/HTP and Bureau of the Census

The Market Promotion Program (MPP) and formerly the Targeted Export Assistance Program (TEA) have been key to providing support for the U.S. wine industry. These programs have assisted the U.S. industry in competing in foreign markets that have significant trade barriers, and against the overwhelming competitive strength and subsidized support of the European wine industries. Prior to the beginning of these programs, the industry exported to only a few markets, with export sales at \$27 million in 1985. The largest market was Canada, consisting predominantly of inexpensive bulk wines. From this base, export sales of U.S. wines increased to \$175 million in 1992, almost a 400 percent increase from 1986, with the industry active in more than 50 markets. The U.S. industry has grown from less than a 1 percent world market share to a 2 1/2 percent market share. (See article on U.S. wine exports, page 28.)

Approved by the World Agricultural Outlook Board - USDA

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Steve Shnitzler	202-720-8495	Walnuts, kiwifruit, ginseng, asparagus, tart cherries, and processed corn
Robert B. Tisch	202-720-0898	Citrus, raisins, and prunes

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Export Summary

U.S. exports of horticultural products in May 1993 totalled \$678 million, 10 percent above the same month last year. The largest increases were in fresh and preserved vegetables, tree nuts and miscellaneous products. Declines occurred in prepared fruit and hops. During the first eight months (October-May) of fiscal 1993, the total value of U.S. horticultural exports was \$4.8 billion -- 3 percent over the same period last year.

All measures not otherwise noted are metric. One kilogram (kg.) = 2.2046 pounds,
 1 metric ton = 2,204.62 pounds, 1 liter = 0.2642 gallon, 1 hectoliter (hl.) =
 26.42 gallons, and 1 hectare (ha.) = 2.471 acres.

U.S. EXPORTS OF SELECTED HORTICULTURAL COMMODITIES
WORLD TOTAL, OCTOBER-SEPTEMBER YEAR

NAME		QUANTITY					VALUE (1,000 DOLLARS)				
		CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR
FR. FRUIT CITRUS	MT										
GRAPEFRUIT		15,368	32,853	400,892	383,803	446,561	8,192	17,648	222,166	192,660	245,552
LEMONS		13,690	10,103	90,835	94,295	131,718	10,014	6,479	78,288	60,469	110,821
ORANGES, INCL TMLPS		74,581	72,656	352,676	409,039	479,107	39,574	35,111	197,813	197,308	259,388
OTHER CITRUS		1,132	395	23,089	18,148	24,990	1,463	302	10,350	15,624	10,039
Subtotal:----		104,772	116,009	867,493	905,287	1,082,376	59,424	59,542	518,619	467,068	637,801
FR. FRUIT NON-CIT	MT										
APPLES		40,252	29,711	416,484	374,437	530,070	25,057	16,883	256,660	224,576	333,869
AVOCADOS		1,137	2,684	4,432	8,641	6,945	1,542	2,590	5,833	9,082	9,360
CHERRIES SWT & TRT		10,004	7,740	10,551	8,278	31,006	41,656	47,150	48,031	48,604	105,228
GRAPES		2,000	4,712	106,911	108,092	218,374	3,745	2,798	112,802	126,897	226,748
KIWI/FRUIT		217	391	7,217	7,836	7,484	355	456	13,926	11,365	14,385
MELONS		23,855	21,789	51,553	54,491	189,266	9,407	9,384	20,438	28,398	69,035
PAPAYA		736	608	5,854	6,157	8,389	1,269	9,384	9,603	13,937	13,937
PEACHES & NCTRNS		8,723	7,667	14,308	11,525	71,411	9,580	9,968	14,421	13,817	58,600
PEARS		5,270	4,341	93,376	73,475	119,375	3,325	2,842	54,155	44,802	69,858
PLUMS/PRUNES		2,538	8,871	8,848	8,848	2,891	3,216	8,378	54,155	44,802	69,858
STRAWBERRIES		9,341	8,353	30,228	26,797	46,879	10,561	11,396	49,464	44,024	85,941
OTHER NON-CITRUS		4,961	4,709	24,348	23,968	51,148	6,597	5,970	26,127	33,343	58,135
Subtotal:----		109,051	94,579	773,417	680,302	1,348,624	116,073	119,054	621,869	558,205	1,039,340
CND/PREP FRUIT	MT										
CHERRIES TRT CND		692	458	4,037	4,856	7,315	1,661	923	7,276	8,228	13,528
FRUIT MIXTURES		2,655	2,135	23,210	24,531	33,574	2,909	2,724	26,067	27,190	36,262
MARACHINO CHRY		346	286	2,619	3,008	10,090	1,663	534	5,258	5,940	8,146
PEACHES CANNED		1,447	2,984	14,479	14,631	14,631	2,131	2,131	15,258	15,258	15,258
PINEAPPLE CANNED		452	298	4,425	2,905	6,909	4,424	2,811	4,054	2,694	5,914
FRUIT PREP/PRES		4,621	4,801	40,131	42,719	62,594	5,456	5,998	45,331	52,421	71,826
OTHER CANNED FR		12,918	12,437	113,729	113,921	173,351	15,272	14,842	127,708	130,972	193,558
Subtotal:----		23,918	23,918	113,729	113,921	173,351	15,272	14,842	127,708	130,972	193,558
DRIED FRUIT	MT										
PRUNES, DRIED		7,005	7,625	64,114	64,414	90,972	10,461	10,757	91,888	94,736	131,721
RAISINS, DRIED		10,565	9,982	78,214	76,755	129,867	14,753	15,443	111,594	109,857	182,796
OTHER DRIED FRUIT		1,953	1,618	17,166	14,009	23,341	4,208	3,998	38,588	36,660	52,221
Subtotal:----		19,523	19,227	159,496	155,179	244,180	29,424	29,499	241,595	239,254	367,910
FROZEN FRUIT	MT										
BLUEBERRIES, FZN		445	833	4,104	6,610	6,923	809	1,472	7,776	11,802	13,181
STRAWBERRIES, FZN		967	1,149	7,411	6,778	13,759	1,189	1,487	9,720	8,752	17,206
OTHER FZN FRUIT		1,699	1,711	9,539	10,582	19,193	2,432	2,788	13,337	15,125	22,351
Subtotal:----		3,112	3,695	21,055	23,971	39,876	4,431	5,748	30,834	35,680	55,739
FRUIT/VEG JUICE (SSE) KL											
APPLE JUICE CNC		6,157	8,182	39,290	41,906	59,350	4,106	5,192	25,347	25,931	37,391
ORANGE JU NT CNC		5,797	7,835	39,337	51,131	67,767	5,691	5,727	34,707	43,578	58,786
ORANGE JUICE CNC		32,680	36,618	216,580	224,080	336,088	14,390	14,337	96,521	99,783	147,235
OTHER JUICE		77,924	84,217	550,201	561,717	859,930	44,818	45,664	304,490	298,266	467,121
Subtotal:----		117,558	136,652	845,408	878,834	1,395,476	69,005	77,912	461,155	467,578	712,531
VEGETABLES FR	MT										
ASPARAGUS, FR, CHLD		3,583	4,851	17,378	18,364	19,119	7,809	11,231	50,163	54,179	54,583
BROCCOLI		8,585	11,028	72,631	77,914	89,098	5,005	6,484	42,974	52,407	55,881
CAULIFLOWER		9,701	7,263	58,879	50,631	69,097	7,424	5,229	40,714	33,435	44,914
CELERY		12,480	12,536	90,096	87,814	115,121	5,417	5,214	29,531	42,707	39,423
LETTUCE, FR, CH.		32,487	37,414	233,626	235,236	301,927	13,434	16,685	97,174	119,825	126,990
ONIONS, FR		10,200	10,000	100,734	100,734	158,919	158,919	9,911	147,914	138,897	158,919
PEPPERS		6,893	5,471	64,168	43,925	83,718	3,978	9,149	33,812	36,233	45,646
TOMATOES, FR, CH.		16,210	12,659	103,545	105,557	154,328	8,877	16,979	88,564	95,776	118,604
OTHER VEG, FR		98,728	81,949	379,446	360,300	6,688	36,787	43,006	221,958	202,751	273,787
Subtotal:----		185,570	188,055	1,118,306	1,089,770	1,608,938	89,539	120,151	629,768	712,980	863,190
VEGETABLES CANNED	MT										
CATSUP & CHILI SA		2,302	1,750	15,068	15,732	23,237	1,732	1,200	11,717	12,168	18,147
SWEET CORN CANNED		12,637	12,843	89,091	118,685	136,132	9,844	9,404	70,598	67,787	107,777
TOMATO PASTE		5,272	4,882	44,807	45,355	66,609	4,123	3,965	38,261	36,249	57,699
TOMATO SAUC		4,132	3,861	31,832	31,832	61,450	4,530	4,530	30,711	33,435	44,914
OTHER CANNED VEG.		16,035	19,047	123,962	149,649	193,293	20,159	24,988	160,880	184,873	246,111
Subtotal:----		42,162	44,384	313,961	374,957	482,952	41,589	45,211	319,848	364,802	487,988
FROZEN VEGETABLES	MT										
FROZEN FRENCH FRY		16,668	18,045	126,073	137,123	190,112	11,424	12,880	89,358	97,383	134,442
FZN SWT CORN		4,612	5,252	42,222	41,627	60,346	3,851	4,305	33,226	34,110	47,728
OTHER POT, FZN		1,417	1,638	9,429	11,904	15,109	1,145	1,259	8,467	9,365	13,530
OTHER FZN VEG		6,148	5,726	44,819	40,315	66,734	6,025	5,370	43,108	37,944	64,044
Subtotal:----		28,847	30,662	222,545	230,970	332,302	22,446	23,815	174,161	178,803	259,746
DEHYD VEGETABLES	MT										
GARLIC DEHY		534	781	5,686	4,920	8,025	1,307	2,000	13,036	11,962	18,961
ONIONS DEHY		1,926	2,184	14,824	14,960	22,410	4,508	5,066	34,697	35,186	52,228
POTATO DEHYD		4,290	3,104	29,401	21,064	42,711	3,242	3,580	24,812	21,086	36,910
OTHER DEHYD VEG.		4,200	3,365	21,404	16,228	32,952	3,530	3,530	30,711	33,435	44,914
Subtotal:----		9,952	8,436	61,317	63,175	105,721	12,781	14,177	103,297	101,670	153,014
TREE NUTS	MT										
ALMOND SH/PREP		8,598	9,048	119,385	113,828	172,132	28,714	33,481	391,567	382,938	564,386
ALMONDS UNSHLD		1,223	546	11,838	11,838	12,938	2,594	1,430	17,521	23,516	26,940
PISTACHIO UNSHLD		1,319	1,249	6,189	10,721	9,969	4,187	3,790	21,576	35,060	31,122
WALNUTS, SHLD		1,295	851	16,022	14,032	21,223	4,157	3,825	48,990	46,798	61,722
WALNUTS, UNSHLD		300	167	48,973	29,463	56,455	661	339	84,953	59,743	100,661
OTHER NUTS		3,579	5,216	39,989	42,746	56,450	11,233	14,221	115,677	122,982	162,964
Subtotal:----		16,317	17,080	238,923	222,632	329,159	51,949	56,886	681,247	671,039	953,626
NURSERY PRODUCTS	NONE										
CUT FLOWERS		0	0	0	0	0	3,077	3,274	22,884	26,221	32,902
OTHER NURSERY		0	0	0	0	0	16,574	16,590	127,510	127,232	168,078
Subtotal:----		0	0	0	0	0	19,652	19,865	150,394	153,453	200,980
HOPS & PRODUCTS	MT										
HOP EXTRACT		374	274	3,454	3,402	4,594	4,699	4,442	46,887	57,813	59,263
HOP PELLETS		695	180	2,187	2,621	1,219	4,169	4,474	10,964	14,608	13,835
HOPS, NSFP		32	31	2,187	2,621	2,596	4,224	4,714	10,964	14,608	13,835
Subtotal:----		1,101	486	9,123	9,475	12,018	9,291	6,137	77,522	94,825	101,068
WINE	KL										
GRAPE WINES		12,782	12,296	73,162	76,635	117,129	16,723	16,952	98,451	106,445	159,405
OTHER WINE PRODUCTS		3,180	3,397	13,626	13,918	13,180	18,000	18,865	6,839	6,816	60,340
Subtotal:----		15,962	15,694	86,788	86,955	130,299	34,723	35,817	105,290	113,261	169,745
MISCELLANEOUS	KL										
BEER & BEVERAGES		38,658	45,164	235,134	255,305	366,786	25,070	27,015	145,999	158,959	227,657
EDIBLE PREPARATIONS		8,977	10,679	58,952	79,912	92,298	30,259	39,739	213,517	280,463	338,122
POTATO CHIPS		3,230	6,077	21,227	32,839	34,280	7,963	11,890	56,233	76,710	98,032
OTHER		0	0	0	0	0	15,283	19,405	14,877	14,066	179,847
Subtotal:----		50,866	61,921	315,314	368,057	493,366	78,577	98,050	534,297	657,179	833,659

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES
WORLD TOTAL, OCTOBER-SEPTEMBER YEAR
MAY 93

NAME		QUANTITY					VALUE (1,000 DOLLARS)				
GROUP	COMMODITY	CURR MO	CURR YR	YR TDATE	YR TDATE	LAST YEAR	CURR MO	CURR YR	YR TDT	YR TDT	LAST YEAR
		LAST YR	LAST YR	LAST YR	LAST YR	LAST YR	LAST YR	LAST YR	LAST YR	LAST YR	LAST YR
FRESH FRUIT											
MT											
	APPLES	27,842	22,797	104,674	80,027	133,940	24,090	18,319	61,617	43,517	81,176
	AVOCADO	69	97	56,086	16,579	22,817	89,581	98,316	16,160	672,974	1,008,279
	BANANA	296,878	330,719	2,289,809	2,351,009	3,432,626	2,199,666	2,199,666	675,462	1,321,314	1,008,279
	CANTALOUPE	50,063	26,813	211,641	209,566	219,672	15,567	8,402	70,878	67,008	72,209
	GRAPE	18,125	27,094	285,781	308,534	310,140	18,509	36,000	203,657	240,744	255,044
	KIWI/FRUIT	10,779	7,716	104,467	15,399	20,701	9,192	4,072	12,550	9,479	18,039
	MANGO	10,777	22,580	32,387	51,258	74,513	8,681	17,027	32,389	44,597	69,280
	PEACH	0	133	54,054	41,176	54,848	0	16	34,049	26,244	34,627
	PEAR	6,700	9,576	83,733	83,143	121,734	4,592	5,716	29,227	30,645	43,232
	PINEAPPLE	833	2,068	10,002	13,445	10,471	626	1,411	10,498	23,329	12,941
	STRAWBERRY	9,902	12,315	83,733	83,143	121,734	4,592	5,716	29,227	30,645	43,232
	OTHER MELON	15,944	14,318	104,662	107,891	147,668	5,004	1,262	141,717	145,780	195,677
	OTHER FRUIT	46,640	43,318	359,362	369,891	483,856	13,364	11,282	282,717	282,717	195,677
	Subtotal:----	494,808	513,495	3,618,342	3,707,710	5,055,389	193,771	208,757	1,355,776	1,383,080	1,884,232
DRIED FRUIT											
MT											
	DRD APRICOT	497	1,389	6,257	8,445	7,670	1,236	2,869	12,933	19,060	16,435
	DRD FIG & PASTE	369	333	8,409	6,638	9,214	1,236	2,869	11,783	3,318	12,620
	OTHER DRD FRUIT	1,996	2,299	19,988	22,174	22,174	2,248	2,992	18,025	22,783	28,589
	Subtotal:----	2,863	4,001	29,343	35,053	39,066	3,875	6,200	42,741	51,162	57,645
FROZEN FRUIT											
MT											
	FZN BLUEBERRIES	237	519	3,177	3,328	5,667	393	922	5,467	6,237	10,016
	FZN STR	2,171	3,097	15,126	15,908	20,847	2,293	3,053	16,366	21,270	30,986
	OTHER FZN FRUIT	5,109	8,241	36,179	39,890	54,514	5,391	8,477	42,648	44,864	64,075
CANNED/PREP FRUIT											
MT											
	CANNED OLIVES	5,952	4,564	46,833	48,704	76,771	13,912	10,040	98,375	104,958	155,803
	CANNED ORANGES	6,052	4,639	47,025	26,196	62,098	6,772	4,428	56,706	25,172	74,127
	CANNED PEACH	1,452	1,733	237,902	17,466	158,334	1,733	1,733	159,919	142,249	224,262
	CANNED PINEAPPLE	31,049	32,435	237,902	224,547	335,888	21,744	19,163	250,464	231,184	301,745
	MIXED FRUIT	3,163	2,083	28,888	33,525	34,204	2,857	1,954	42,887	43,483	54,442
	PREP/PRES FRUIT	5,205	4,254	30,608	30,342	44,165	5,577	5,519	40,786	40,645	57,240
	OTHER CANNED FRUIT	57,168	54,296	445,417	408,266	631,786	57,850	47,789	434,872	389,993	622,229
FRUIT&VEG JUICE (SSE)											
KL											
	APPLEPEAR JU	83,742	84,703	577,245	527,246	880,377	32,199	18,841	221,699	154,509	332,584
	FCOL	80,416	38,037	789,830	672,851	1,072,535	24,577	4,791	238,552	37,070	61,942
	GRAPE JU	13,047	27,746	68,846	102,546	158,334	4,791	238,552	37,070	61,942	
	PINAP	26,988	29,900	258,764	227,770	351,293	7,372	6,498	69,442	53,441	92,991
	OTHER FRUIT JU	11,171	12,234	97,093	92,486	135,538	1,510	1,410	110,887	110,887	144,000
	Subtotal:----	215,956	179,581	1,791,795	1,622,902	2,608,604	76,908	40,375	609,639	406,872	874,681
FRESH VEGETABLES											
MT											
	GARLIC	3,202	2,802	9,542	10,257	18,753	3,477	2,973	10,614	11,280	18,679
	ASPARAGUS	7	7	21,272	23,776	25,401	11	26	29,169	33,434	33,057
	BELL PEPPER	3,181	6,379	73,198	105,634	83,919	7,339	15,767	17,421	17,421	18,215
	CARROTS	5,074	3,568	24,294	40,346	36,165	5,444	39,073	69,073	40,846	50,620
	CUCUMBER	7,468	8,314	160,202	225,192	174,881	10,147	10,147	63,094	77,634	69,892
	ONIONS	10,680	29,992	129,224	270,537	153,754	1,550	5,423	20,847	43,565	24,398
	POTATO, INCL SD	7,599	5,158	79,898	89,784	83,525	1,396	9,989	43,601	26,674	144,000
	SQUASH	17,645	28,521	196,075	317,779	214,352	267,390	8,560	113,285	121,844	146,506
	TOMATOES	79,607	125,559	1,083,308	1,513,166	1,315,566	57,874	95,731	611,054	872,659	749,697
	OTHER FRESH VEGETAB	Subtotal:----	79,607	125,559	1,083,308	1,513,166	1,315,566	57,874	95,731	611,054	872,659
CANNED/DEHYD VEGET											
MT											
	CND ARTICHOKE	1,619	1,910	9,718	9,337	18,922	2,504	3,121	15,103	14,977	30,366
	CANNED BAMBOO	848	2,332	22,796	19,898	50,935	9,223	10,426	17,426	29,952	29,952
	CND MSHROOMS	4,401	4,700	33,806	33,806	50,935	9,223	10,426	17,426	29,952	29,952
	CND PIMENTO	5,411	3,999	4,812	4,296	7,503	864	507	8,553	6,418	13,001
	CND TOM	3,688	3,816	25,842	30,658	40,822	3,536	2,747	17,090	15,249	26,775
	CANNED WATERCHESTNU	4,073	10,943	12,756	34,312	24,162	2,619	7,173	8,387	23,337	15,489
	TOMATO PASTE & SAUC	1,134	163	933	1,121	3,771	4,307	1,920	20,064	18,306	30,240
	DRIED MUSHROOMS	5,499	6,443	46,967	54,644	79,779	5,146	5,643	38,763	40,509	61,007
	DRIED TOMATOES	13,714	15,016	118,801	132,438	180,464	14,661	15,513	128,436	138,907	191,648
	OTHER DEHYD VEGETAB	38,260	49,871	303,716	346,963	474,834	45,943	52,593	364,736	374,585	552,850
FROZEN VEGETABLES	MT										
	BROCCOLI FZN	12,792	13,409	111,793	134,329	156,737	8,719	8,900	76,527	89,597	108,309
	CAULIFLOWER FZN	7,028	12,475	54,772	83,548	109,096	8,149	8,228	13,997	13,421	15,391
	POTATO FZN	137,128	247,190	637,748	1,070,745	1,063,606	3,838	5,690	14,622	4,424	89,337
	OTHER VEG FZN	157,147	273,373	821,462	1,307,496	1,324,716	20,604	23,289	181,020	210,238	258,340
TREE NUTS	MT										
	BRAZILS TOT	1,773	1,509	5,011	6,183	9,958	1,812	1,834	7,643	8,722	13,892
	CASHEWS TOT	4,754	4,005	34,610	43,039	56,063	19,530	16,113	160,903	173,690	253,429
	COCONUT	5,592	4,698	39,737	38,074	60,764	5,180	5,069	36,371	69,634	46,131
	PECANS	655	1,701	11,759	14,670	13,198	2,755	5,848	39,690	49,168	54,600
	OTHER NUTS	12,960	12,658	100,926	119,331	154,423	30,470	32,439	276,490	332,572	419,756
NURSERY PRODUCTS	M										
	CARNATIONS	88,922	89,012	671,944	707,426	889,889	8,813	8,118	63,895	63,356	83,596
	CHRISTMAS TREES	20,809	13,569	165,514	100,237	215,648	5,948	6,213	43,550	45,281	66,226
	CHRYSANTHEMUMS	54,812	55,726	374,009	434,062	504,446	8,979	9,871	67,043	79,043	86,237
	ROSES	0	0	0	0	0	0	0	0	0	0
	TULIP BULBS	0	0	0	0	0	0	0	0	0	0
	OTHER CUT FLRS	0	0	0	0	0	0	0	0	0	0
	OTH NURS PROD	164,544	158,309	1,287,395	1,309,466	1,893,726	47,857	51,642	406,076	439,443	573,609
HOPS & PRODUCTS	MT										
	HOPS & PELLETS	430	244	7,318	3,858	7,608	2,221	1,357	32,782	21,353	34,367
	OTHER HOP PRODS	432	245	8,208	3,866	8,523	2,230	1,366	4,721	85	4,984
WINE	KL										
	RED WINE	8,356	9,730	59,419	66,151	102,539	36,428	43,792	246,581	265,394	418,995
	SPARKLING WINE	1,826	1,656	22,454	20,991	27,191	13,482	13,482	206,801	172,906	259,716
	WHITE WINE	7,812	7,959	66,024	61,184	74,745	13,482	13,482	206,801	172,906	259,716
	OTHER WINE PROD	1,824	1,894	14,745	14,745	27,247	4,719	4,638	42,042	37,424	69,672
	Subtotal:----	19,819	20,817	164,542	162,819	268,583	84,533	90,320	671,336	668,962	1,085,925
MISCELLANEOUS	KL										
	BEER & BEVERAGES	104,431	100,469	641,449	675,928	1,032,714	89,271	85,744	551,649	576,451	884,171
	OTHER MISC	0	0	0	0	0	0	0	0	0	0
	Subtotal:----	104,431	100,469	641,449	675,928	1,032,714	144,409	142,194	974,526	1,032,700	1,518,495
Grand Total:							771,723	801,179	6,008,526	6,228,575	8,700,893

Monthly Policy and Marketing News Updates

General Developments

New opportunities abound for U.S. horticultural exports to Portugal.

Since 1988, U.S. horticultural exports to Portugal have more than doubled to \$4.9 million. Because of growing consumer incomes, revised EC-wide phytosanitary measures that allow the U.S. greater access to the Portuguese market, and modernizing structures for retail food sales, many more U.S. products can now be sold. Tree nuts (mostly walnuts at \$1.7 million, and almonds at \$900 thousand) make up the bulk of 1992 U.S. horticultural exports.

According to the AgAttache in Lisbon, grapefruit presents an excellent opportunity, since the product found on the market is generally of small size and lower quality. Apples are also a product with great potential. Because of last year's short crop in Europe, U.S. apple exports tripled to just over \$300 thousand. Although not affected by the phytosanitary standards harmonization, dried fruit and nuts are items that may enjoy increased markets with rising consumer incomes.

Fresh fruit exports increase to Mexico under GSM-102.

Exporter applications totaling \$1.8 million have been received by USDA for fresh fruit exports to Mexico under the \$2 million GSM-102 program for fresh fruit for Mexico. Other countries' allocations for horticultural products under GSM-102 are listed in the table below.

GSM-102 is a U.S. government program which provides guarantees of payments to private exporters for agricultural products to middle-income developing countries. U.S. exporters are reminded that all applications for guarantees are subject to price review. Exporters who submit applications for payment guarantees for fresh fruit under this announcement should be familiar with the Notice to Program Participants, (GSM-91-4), issued

Sept. 17, 1991. For further information, call (202) 720-3224.

FY 1993 GSM-102 Credit Guarantee Coverage 1/

Country/ Commodity	Announced Allocations FY 1993 (\$1,000)	Exporter Applications Approved (\$1,000)	Balance
Colombia			
Dried Fruits	500	0	500
Tree Nuts	500	0	500
Mexico			
Almonds	1,000	0	1,000
Fresh Fruit	2,000	1,800	200
(Apples, Pears, Plums, Peaches, Nectarines, Strawberries)			
Hops	10,000	2,300	7,700
Tunisia			
Almonds	500	0	500
Raisins	500	0	500
Venezuela			
Fresh Fruits	5,000	0	5,000
(Apples, Pears, Plums, Grapes, Cherries, Peaches)			

1/ Coverage through 7/16/93 for all commodities.

Venezuela's sudden ban on phyto permits could disrupt U.S. fruit shipments.

In early July, without prior notice, Venezuela's Ministry of Agriculture stopped issuing sanitary permits, which apply to both animal and plant products, for a wide range of imported commodities, including horticultural products. The GOV's Agriculture Minister ordered the moratorium on these permits as a means of protecting Venezuela's small agricultural sector.

Failure to resume issuing import permits would seriously disrupt shipments of U.S. tree fruit and table grapes, which are just now, or soon will be, coming into season. Venezuela has been a rapidly expanding market for U.S. horticultural products in recent years, with total exports increasing from \$9.4 million in 1988 to nearly \$42 million in 1992. U.S. exports of fresh fruits and vegetables to Venezuela in 1992 were valued at \$17 million, with apples, pears, and grapes accounting for 51, 16, and 16 percent of the total, respectively.

The European Community recently introduced licensing requirements for fresh cherry and garlic imports.

Commission Regulation No. 1796/93 of June 30 states that cherries (CN Codes 08092020/40/60/80) may be imported into Community only upon presentation of an import license issued by Member State authorities. Member States will issue a cherry license three working days after an importer submits an application. The importer must also post a security deposit of 0.6 ECU/100 kg. against the quantity to be imported. Cherry licenses are valid for 20 days from their date of issue. Commission Regulation No. 1859/93 of July 12 establishes a similar system for fresh garlic (CN Code 07032000). The security deposit for garlic is 1.5 ECU/100 kg., and licenses are valid for 40 days. U.S. exports of cherries and garlic to the EC totaled \$11.2 million and \$2.6 million, respectively, in 1992.

The cherry and garlic licensing requirements are the first actions the EC has taken under Council Regulation No. 638/93 of March 17, which gave the EC Management Committees new authority to establish licensing systems for fresh fruits and vegetables. The implementing regulations cite rising imports of the two products as the reason they should be "monitored closely" via licensing.

Fresh Non-Citrus

Annual Indian fresh grape exports are currently in the 4-5,000 ton range, and the industry hopes to expand its foreign sales.

In support of this effort, the Indian Government reportedly plans to develop cold storage and other infrastructure facilities at sea and airports. India has also reduced import restrictions on certain inputs for grape packing. Persian Gulf countries make up India's primary export markets. Average in-season wholesale prices for fresh grapes averaged about \$0.21 per pound last fall. Air freight to the Gulf states reportedly averaged around \$0.40-0.45 per pound.

New Zealand moves to end apple monopoly; new opportunities for the U.S. are likely.

New Zealand's apple growers have voted by a wide margin to grant the Apple and Pear Marketing Board the authority to discuss with the New Zealand government procedures for dismantling the Board's monopoly on domestic sales. The monopoly extends to complete control over imports, according to the U.S. Agricultural Attache in Wellington. The Minister of Agriculture has stated that legislation will be drafted soon with the objective of liberalizing the domestic market by January 1, 1994. The elimination of the monopoly, which the United States has been urging for some time, is expected to provide new export opportunities for U.S. producers. U.S. apple exports under the existing, restrictive regime totaled just \$700,000 in 1992.

Taiwan team visited U.S. stone fruit/pear areas prior to new phyto import regs.

A two-member delegation of plant health officials from Taiwan's Bureau of Commodity Inspection and Quarantine (BCIQ) visited California and Washington State July 17-28, as part of Taiwan's review process to establish guidelines for importing fresh stone fruit and pears from

countries with codling moth. The industry-sponsored tour, which included APHIS and FAS representatives, observed orchards, packing houses, and research facilities. The objective is to demonstrate that the United States can effectively address Taiwan's codling moth concerns through existing pest control and eradication programs. U.S. stone fruit and pear exports to Taiwan in 1992 reached \$31.4 million.

The visit initiates the second stage of Taiwan's efforts to establish new codling moth import guidelines. In December 1992, the same Taiwan inspectors toured the United States to gather information and data on apples. Discussions between APHIS/FAS and Taiwan's BCIQ on the apple guidelines are now reaching their final stage. Further exchanges on these guidelines, which would impose more stringent requirements than those currently in place, are expected in coming weeks. U.S. shipments of apples to Taiwan were over \$81 million in 1992.

Fruit Juices

Taiwan decides that prune juice is not exempt from its commodity tax.

Taiwan authorities with the Food Standards Committee determined in a June 5 meeting that prune juice does not qualify as a "natural" juice and cannot be exempt from a commodity tax. Taiwan imposes an 8 percent commodity tax on juice, but natural juice is exempted from the tax. Prune juice doesn't meet Taiwan's definition of "natural" juice because it is made from dried fruit rather than fresh fruit.

Vegetables

Taiwan quarantine officials cautiously optimistic on potato market opening.

At the conclusion of a 5-day visit during the week of June 21 to potato production sites in Washington State and New York State, two Taiwan plant quarantine officials indicated their willingness to consider the importation of U.S. potatoes into Taiwan. A phytosanitary advisory committee will review the findings of the team following their return to Taiwan and inform the U.S. of additional steps needed to complete a phytosanitary protocol for fresh potato imports.

European Community Imports of Horticultural Products, 1992

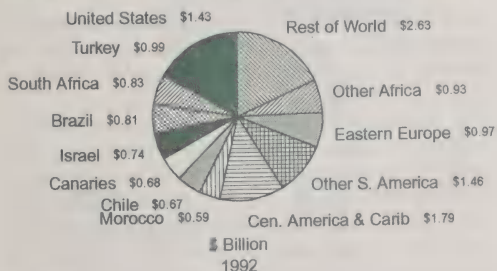
The European Community (EC) has a much more restrictive trading regime than does the United States. Relatively high tariffs, import licensing restrictions, countervailing charges, minimum import price regulations, and variable duties are in place for many imported horticultural products. As a result, EC member states sourced less than one-third of their horticultural imports from outside the Community in 1992. Horticultural imports from the United States amounted to \$1.43 billion, 16 percent above 1991, and 9.4 percent of the Community's imports. This amount makes the United States the largest third country supplier of horticultural products to the EC. Turkey is the second largest third country supplier with \$1.0 billion. South Africa is the third leading supplier with \$829 million.

European Community (EC) horticultural imports from all non-EC countries totalled \$14.5 billion in 1992, an increase of 3 percent in dollar terms over 1991. Imports from the United States, the leading supplier, totalled \$1.43 billion. This level of imports gives the United States a 9.4 percent import market share among all non-EC sources. When considering the other member states of the EC in the trade picture, an entirely different image appears. Total EC horticultural imports from all countries were \$50 billion in 1992, with 70 percent, or \$35.4 billion, coming from the

twelve member states. EC member states provide over two-thirds of fresh deciduous fruit imports, half of fresh citrus imports, and 86 percent of fresh vegetable imports. When including other EC member states in total horticultural imports, the U.S. market share drops to less than 3 percent. A key reason why most trade in horticulture is with other members states within the EC is the high level of protection domestic producers have from imports.

Myriad Restrictions In Place Against Horticultural Imports

The U.S. Is the Leading Non-EC Supplier But Imports Come from All Over the World



Source: Eurostat.

The EC has a much more restrictive trading regime than does the United States. While the United States has relatively low tariffs for fresh fruit and vegetables (averaging around 5 percent ad valorem equivalent), the EC has very high seasonal duties for fresh produce. High-season tariffs include 18 percent for tomatoes, 17 percent for cauliflower and beans, 22 percent for grapes, 14 percent for apples, and 16 percent for strawberries. Processed fruit and vegetable tariffs are typically much higher, with most frozen vegetables having an 18 percent tariff, ad valorem, most frozen fruit having tariffs ranging from 15 to

26 percent, and most processed fruit and vegetable product tariffs over 20 percent.

Often tariffs are not the only entry barrier for horticultural imports. In addition, many products face so-called countervailing charges, which are tariff surcharges based on the difference between the import price and a reference price set by EC authorities that reflects the domestic producer price. There are also import licensing restrictions, minimum import price regulations, and variable duties for many horticultural products. These measures help protect the domestic producer, by keeping out low-priced imports and controlling supply.

Tariff rate quotas are in place on almonds, oranges, boysenberries, cherries, and orange juice.

Variable levies are in place for fresh olives, preserved olives, fresh sweet corn, frozen sweet corn, canned sweet corn, certain frozen berries, preserved fruit, certain processed potatoes, many citrus juices, grape juice, apple juice, and pear juice.

Minimum import price or reference price regulations are in place against apples, apricots, artichokes, cherries, clementines, cucumbers, eggplant, endive, grapes, lemons, oranges, peaches, pears, plums, tomatoes, raisins, certain nursery products, and many other fruits and vegetables.

So called countervailing charges are typically applied to citrus, apple, raisin, cherry, and plum imports.

To lessen the impact that its import restrictions would otherwise have on developing countries, the EC provides import preferences to certain developing countries for specific products. Countries that were formerly colonies or dependencies of the member states are the major beneficiaries. In addition, North African citrus producers get preferential treatment, and Eastern European producers of many fruits and vegetables also get preferential terms of trade.

In addition to import measures, the EC provides

substantial domestic support to its fruit, vegetable, and tree nut producers. It has a Tree Nut Program, a Dried Fruit Regime, and a Banana Regime, to name just a few of the production support and supply control mechanisms.

Potato producers get support from the individual member state governments, as well as export subsidies. Wine producers receive extensive export subsidies, as well as other financial support intended to control supply and prop up prices. Price supports exist for raisins/sultanas, dried prunes, and many other products in the fruit and vegetable sector.

Despite all of these measures, the United States is the EC's leading supplier of tree nuts and dried fruit, and a major supplier of fresh deciduous fruit and citrus.

Fresh Fruit

Because the United States is temperate and in the northern hemisphere, like the European Community, the marketing season for most of its fresh produce is the same as that in the EC. Consequently, southern hemisphere countries like Chile, Argentina, South Africa, and New Zealand take advantage of the EC's off-season to provide the EC with much more fresh deciduous fruit. EC fresh deciduous fruit imports totalled \$1.5 billion in 1992, of which \$487 million came from Chile, \$424 million from South Africa, \$169 million from Argentina, \$146 million from New Zealand, and \$94 million from the United States. Imports of apples from the United States were \$66 million in 1992, while apple imports from Chile were \$234 million; from South Africa, \$206 million; and from New Zealand, \$145 million.

The United States is the leading supplier of strawberries, with \$10 million, followed by Poland (\$8 million), and Morocco (\$7 million).

For fresh citrus, the leading supplier is Morocco with \$210 million, followed by Israel with \$135 million, South Africa with \$131 million, Argentina with \$103 million, and the United States with \$88 million. For fresh oranges, Morocco is the leading supplier with \$148 million, followed by South Africa with \$88 million. For fresh

grapefruit, the United States is the top supplier with \$77 million, followed by Israel with \$58 million

Fresh pineapple imports totalled \$171 million, with the bulk coming from Côte d'Ivoire (\$101 million). The leading supplier of bananas and plantains was Ecuador (\$419 million), followed by the Canaries (\$386 million), Costa Rica (\$314 million), Colombia (\$307 million), Panama (\$290 million), Martinique (\$146 million), Côte d'Ivoire (\$119 million), and Honduras (\$107 million).

Fresh Vegetables

For fresh vegetables (except potatoes), the Canary Islands - an overseas administrative area of Spain with a preferential trading relationship - is the largest supplier, with \$250 million. Morocco is the second leading supplier with \$150 million, and Kenya is the third leading supplier with \$42 million. The United States is the sixth largest supplier, with \$27 million.

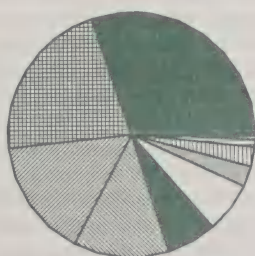
Tree Nuts and Dried Fruit

The United States is far and away the leading supplier of shelled almonds to the EC, with \$326 million and a 97 percent market share. The United States is also the leading supplier of unshelled walnuts, at \$82 million, and the leading supplier of shelled walnuts, at \$18 million. Sri Lanka and the Philippines are the two leading suppliers of fresh and dried coconut, with \$30 million and \$22 million respectively. With dried prunes, of total EC imports of \$84 million, imports from the United States were valued at \$77 million. Turkey is the leading supplier of raisins and sultanas, at \$120 million, followed by the United States with \$78 million, and Australia with \$38 million.

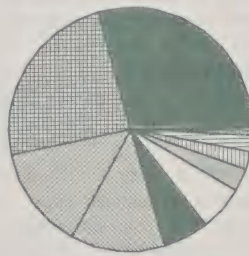
Fruit Juices

For frozen concentrated orange juice, the leading supplier is Brazil, with \$581 million, followed by the United States with \$31 million, and Israel with \$28 million. For apple juice, Poland is the largest supplier with \$67 million, followed by Turkey with \$36 million.

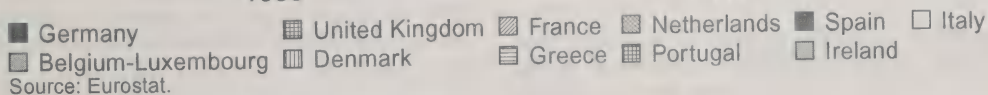
Imports By Destination from the United States Have Changed Little Since 1988 as Germany and the United Kingdom Take Most



1988



1992



Note: 5 Eastern German States Not Included before 1991.

Current Marketing Situation

Still the prospects for improvements in U.S. horticultural exports remain high. So far this calendar year (January to May), total U.S. horticultural exports are up over 3 percent, to \$535 million. Grapefruit exports are up by one-third, to \$43 million. Frozen fruit exports have nearly doubled, with nearly all of the increase coming from higher frozen blueberry sales. Citrus juice sales, including frozen orange juice and frozen grapefruit juice are up by 50 percent over the same period last year. The biggest drop has been in apple exports, which are much lower because of a recovery in EC production in 1992/93 from a very low 1991/92 season.

The harmonization of the EC's phytosanitary requirements for imports in June 1993 has opened significantly the Spanish, Portuguese, Italian, and Greek markets for fresh produce, including tree fruits such as apples and pears.

U.S. fresh fruits and vegetables, tree nuts, and processed products all have a very good reputation in the EC for high quality. While the U.S. dollar has strengthened somewhat against most EC currencies in the past several months, it is still much lower in value than during the mid-1980's, and considered by many economists to be undervalued when compared with EC currencies. While the continuing recession in the EC limits the overall strength of U.S. export opportunities, still the outlook is upbeat.

The EC consumer is very sophisticated and demands high quality in fresh produce. Importers consider several factors when selecting suppliers: 1) quality, 2) proper packaging, 3) reliability and consistency of supply, and 4) price.

Because domestic produce is generally high quality, consumers expect comparable quality from imports. Except when there is a crop failure, there are adequate supplies of top quality

fresh fruits and vegetables from within the EC. There is little demand for second grade (Class II) produce. Quality characteristics important to EC consumers include the appearance, taste, and texture of the produce.

Packaging is also very important. Size, appearance, and composition of the packaging material is always scrutinized by the importer.

Appropriate size containers, as well as the composition of the pallets, cartons, boxes, etc., is important in many EC countries, particularly Germany, require recyclability.

Consistent, reliable supply is very important to EC importers. Exporters that deliver quality produce as agreed, have a free exchange of information, and who are willing to ride out low price swings and continue to stay in the market (even only marginally) are attributes importers value highly.

Several key products where the EC is a major market for U.S. exports are profiled below.

Prunes

U.S. dried prune exports to Germany averaged only 5,545 tons for the ten years prior to the launch in 1985/86 of the TEA (Targeted Export Assistance), which later evolved into the MPP (Market Promotion Program). Since then, exports have surged to 16,539 tons in marketing year 1991/92, more than doubling in six years.

Current exports to Germany are continuing back up again, after a slump in marketing year 1991/92. For the current marketing year (August to May), U.S. exports to Germany are at 16,423 tons, up 9 percent from the same period a year earlier. Despite price competition from France, Chile, the former Yugoslavia, and Argentina, U.S. prunes have steadily increased in German market share, reaching 91 percent in 1991/92.

The German market is the most complex of any

The EC consumer is very sophisticated and demands high quality in fresh produce. Importers consider several factors when selecting suppliers: quality, proper packaging, reliability and consistency of supply, and price.

in Europe. It is made up of local chains, regional chains, cooperatives, and voluntary buying clubs. It has been estimated that over 4,000 buyers are responsible for all German distribution. The private label concept is very weak in Germany, with existing private labels viewed more like "brands."

Exports to Italy have undergone the same kind of increase since TEA/MPP began. Prior to TEA, exports to Italy averaged 7,545 tons, compared to a 12,840 ton average for the last three years. For this year, though, exports are off by 14 percent, to 11,160 tons, chiefly because of the continued economic slump in western Europe and the steep devaluation of the lira.

Italy's recession and high unemployment have sponsored several consumer groups to encourage consumers to buy only Italian goods. Since Italy only produces 1,000 tons of prunes, this "Buy Italian" campaign should have little impact on U.S. prune exports.

Raisins

The United Kingdom is the world's largest importer and consumer of dried vine fruits, with consumption at 1.65 kilograms per person. Competition for this market is very intense, with 8 major producing countries supplying either raisins or sultanas. Raisins are supplied by the United States, South Africa, Afghanistan, Iran, and Chile. Sultanas are supplied by Greece, Turkey, and Australia.

U.S. exports of raisins to the United Kingdom are at 21,282 tons so far this marketing year (August to May), up just one percent over the same period last year.

The United Kingdom is the only market in Europe that differentiates between raisins and sultanas. The light colored sultana is used mainly in home baking, as well as in manufactured food products like cereals and breads. Raisins are used in home baking and snacking, as well as in salads, desserts, and in breakfast cereals.

The U.K. food marketing system is similar to the system set up in the United States, with major

chain stores, coops, and independent grocers. Importers, brokers, distributors, and wholesalers are part of the distribution system, especially with smaller grocery chains and independent retailers. According to market research, over 50 percent of retail consumers buy raisins just once a year. In the price-sensitive industrial market, Afghani and Iranian raisins are much cheaper than American product.

In Germany, the second largest market for U.S. raisins, competition is also very strong. The product differentiation between raisins and sultanas is not as defined in Germany as in the United Kingdom. Still, consumers prefer the light sultanas for baking, and raisins for snacking or mixing with nuts.

Iran was Germany's largest supplier in this price-conscious market in 1992, with Iranian raisins able to enter the EC below the Minimum Import Price (MIP), even with the addition of the "countervailing charge." The United States was the second largest supplier. U.S. exports to Germany so far this marketing year are at 11,112 tons, just slightly below last year's 11,182 tons.

The German market is highly fragmented, and in the eastern Länder still undergoing great change. There are over 80 brands of raisins and sultanas in Germany. Informing the retail consumer of quality differences in such a diffuse industry is very difficult and expensive.

Almonds

Almonds are the single largest horticultural product sold by the United States to the EC. Total EC imports of shelled U.S. almonds were valued at \$326 million in 1992. The only other major competitor in this market is Spain, which sold about \$90 million to other EC countries in 1992.

Most almonds are sold as a snack food, in home cooking, or for institutional use in baking confectionery items. U.S. almonds have a strong "California" identification, which gives them a distinct marketing advantage in many member states.

Germany is the largest market in the EC, with \$150 million shelled almond in imports in 1992, followed by the France with \$48 million, and the United Kingdom with \$36 million.

Current marketing efforts are aimed at widening demand in many ways. One important effort is promoting retail-pack almonds sold in several flavors, both in foil and can packaging. Increasing distribution in the difficult German market (read more about German retail food distribution in section on prunes, above) is another major effort. Another push is to educate consumers that almonds are a year-round snack, just like pretzels or potato chips, not just a holiday season specialty.

Walnuts

Despite a short U.S. crop, increased competition from China, and an increase in the value of the U.S. versus many European currencies, total U.S. walnut exports (shelled and in-shell) increased 1 percent in 1992 to \$89.8 million. Total exports on a volume basis dropped 15 percent, to 42,882 metric tons. The export industry was able to keep U.S. walnut trade active in the EC through concerted marketing activities such as TV and consumer promotional activities.

In Germany, the number one in-shell market for walnuts, the industry focussed their campaign on re-establishing the traditional Christmas usage of walnuts among younger consumers. Point of sale materials were distributed throughout the retail trade and display competitions were held to engage the trade in the activities. Spain, despite a 9 percent drop in total U.S. walnut imports to 11,900 tons, posted a 2 percent value increase to \$29.1 million. Branded activity along with cooperative advertising allowed U.S. walnuts to retain visibility in the market.

Apples

U.S. apple exports have increased greatly since 1988, going from \$12.1 million to \$34.9 million in 1992. Poor crops throughout Europe for the past two years is the main reason for this dramatic increase. Since then, western Europe had a bumper crop in 1992/93, and U.S. exports

in the current marketing year are off substantially.

Competition in the EC is very strong, with over one million tons imported from other EC countries in 1992. Southern hemisphere suppliers like Chile, South Africa, and New Zealand all provide the EC with more product than the United States, and compete directly in the springtime. Other northern hemisphere competitors outside the EC include Poland, the former Czechoslovakia, Hungary, Turkey, and Canada.

With so many suppliers, marketing efforts are intense. Niche marketing efforts have been successful in distinguishing American product and varieties from the European ones. U.S. exporters promoting the Empire variety have had great success in getting new importers to carry their product.

The continuing recession in the EC, normal EC production levels, and other suppliers are the major constraints to U.S. exporters. U.S. quality, including richer color and better appearance, and year-round availability are big positives that distinguish them in such a broad and diverse market.

Hops

U.S. hop exports to the EC have more than quadrupled since 1988, to \$41.8 million in 1992. For the past several years, beer production has been increasing in Europe by an average of 1.4 percent per year. This trend is expected to continue as western European brewers increase capacity to keep up with higher demand in eastern Europe. Germany and the United Kingdom are the two largest beer producing countries, and the largest hop importers.

Traditionally, EC brewers have used local hop producers. However, because of short harvests in 1990 and 1992, they have been forced to purchase elsewhere. They have found U.S. aroma hops to be equal in quality and price to the European supplies.

Houseplants

Germany is the world's largest market for interior plants, and the U.S. industry has started an education campaign with landscape architects there to improve sales. A study conducted in 1991 showed that while German landscape architects have a high awareness of Florida and U.S. plants, they knew little about the specific varieties, their availability, or even how to order from the United States.

After reviewing findings from the study, the industry decided to send a targeted mailing to over 1,300 German landscape architects, with specific details on U.S. varieties, sources for purchasing the plants, and design models showing interiorscapes which featured U.S. product. From this mailing, over 100 landscape architecture firms have responded so far, with encouraging results. So far this year (January to May), nursery exports to Germany are up 15 percent, to \$12.5 million. Exports to all of the EC are also up so far this year, to \$30 million, an increase of 15 percent over last year.

Wine

In the EC, U.S. wine exporters face a market inundated by a surplus "wine lake" and plagued by falling demand as per capita wine consumption drops in many countries. The retail market (as opposed to the restaurant trade) is where the great sales potential lies. To gain market share, brands need to be price-competitive and must provide substantial promotional funding. There will always be interest in high-quality U.S. wines on the part of knowledgeable wine drinkers, but these opportunities will provide no more than niche markets. Furthermore, the United States must compete against other so-called "New World" wines from countries such as Chile, Australia and South Africa, all three of which are very price-competitive with U.S. wines and have already made substantial inroads into the various country markets.

Despite the daunting challenges, U.S. wines have had decided successes in certain markets. Due to growing interest in foreign foods by French

consumers and the opening of EuroDisney in April, 1992, consumption of American wines continues to rise in France. French imports of U.S. wines in 1992 were up 380 percent in volume to just over 20,000 hectoliters, and 93 percent in value to \$3.6 million, relative to 1991. Wines from California and Washington are selling well at EuroDisney's restaurants and hotels. In fact, 45 percent of wines listed in the resort and the restaurant menus are American wines, according to Disney officials. EuroDisney is currently the largest single importer of U.S. wines in Europe. But there is still much to be done -- the U.S. share of French still wine imports is marginal (0.3 percent in 1992).

In the Netherlands, the U.S. did particularly well in 1992. Imports of U.S. wines increased by no less than 51 percent in quantity. Over the past five years, the United States has doubled its share of the Dutch wine market. Again, however, this has only scratched the surface -- at the present rate of increase, it will be the year 2012 before the United States has one percent of the market!

The U.S. wine industry's best prospects in the EC may lie in Germany, where wine consumption is actually growing. Germany is the world's leading wine importing country, with imports currently holding 51 percent of the market share. The German market has tremendous potential for California wines as the German consumer turns to new lighter "California-style" cuisine and begins to experiment with new alcoholic beverages from around the world. At present, the U.S. share of the German wine market is just one-tenth of one percent -- there is nowhere to go but up.

(Mark Thompson, 202-720-6877)

European Community Imports of Horticultural Products from All Non-EC Countries

Commodity Group	Value in \$1,000				Quantity in Metric Tons			
	1988	1989	1990	1991	1988	1989	1990	1991
Fresh/dried citrus fruit	783,672	755,378	939,796	992,832	918,132	1,601,798	1,552,130	1,532,430
Fresh deciduous fruit	776,437	746,990	1,096,417	1,308,664	1,513,771	992,109	1,046,273	1,120,163
Misc. fresh fruit	2,492,723	2,269,586	3,073,384	3,374,378	3,512,192	3,326,464	3,391,836	3,889,238
Fresh melons	42,663	53,757	72,469	80,098	94,670	57,939	58,242	73,126
Frozen fruit	148,560	138,724	212,440	248,205	288,102	108,597	113,494	166,646
Canned fruit	430,136	458,774	541,153	630,664	650,209	500,990	555,426	609,276
Misc prep. fruit(inc. jam	200,191	183,964	264,139	324,241	309,474	141,871	146,508	185,126
Olives	35,415	44,982	57,699	61,714	59,843	37,608	42,458	45,601
Dried fruit (excl. citrus	341,334	333,396	418,285	466,051	477,523	236,871	238,130	270,971
Fruit and veg. juices	1,049,209	975,649	1,210,879	1,205,831	1,283,409	631,144	709,866	813,482
Fresh veg. (excl. potatoes	544,286	508,103	798,549	839,239	803,975	767,986	761,230	876,448
Frozen potatoes	107,241	131,471	194,614	211,186	193,926	316,540	399,506	435,939
Prepared/preserved veg.	402,562	460,649	572,542	652,823	634,765	349,363	382,769	422,760
Frozen vegetables	218,880	204,447	253,116	295,029	299,378	227,769	218,965	244,868
Dried/dehydrate veg.	152,013	210,830	198,479	333,048	291,684	100,974	388,371	265,939
Edible tree nuts	969,990	867,018	1,081,502	1,166,720	1,327,993	363,836	348,380	424,130
Wine and grape must	185,481	185,591	280,699	352,735	440,095	178,496	161,957	234,186
Beer	43,123	44,470	67,490	115,158	121,732	79,347	81,297	99,980
Spirits	231,507	279,321	411,215	421,519	461,331	92,824	113,372	134,510
Hops	19,268	23,912	29,953	36,926	34,054	3,914	4,257	5,426
Nursery prod(lex. cut flow	229,545	239,074	298,551	328,672	354,891	83,940	88,120	103,245
Cut flowers	253,479	243,909	321,745	386,232	449,944	52,832	55,505	65,042
SUBTOTAL	9,657,715	9,359,995	12,395,116	13,831,965	14,521,093	10,253,212	10,858,092	12,018,532
								14,313,697
								14,372,758

Source: Eurostat

USDA/FAS Horticultural & Tropical Products Division August 1993

European Community Imports of Horticultural Products from the United States

Commodity Group	Value in \$1,000					Quantity in Metric Tons				
	1988	1989	1990	1991	1992	1988	1989	1990	1991	1992
Fresh/dried citrus fruit	104,680	106,692	89,156	97,152	88,211	155,561	165,197	102,918	120,684	111,180
Fresh deciduous fruit	34,161	39,858	70,257	86,842	95,232	45,758	50,677	79,273	91,821	98,826
Misc. fresh fruit	35,589	22,843	26,576	28,670	35,522	23,216	13,785	16,508	15,421	16,159
Fresh melons	49	340	264	320	319	106	324	315	214	282
Frozen fruit	5,818	3,280	4,643	7,628	5,943	2,741	1,609	2,352	3,709	3,035
Canned fruit	6,204	8,336	10,357	10,423	12,978	5,694	8,022	9,740	7,586	9,232
Misc prep. fruit(inc. jam	10,136	9,945	11,654	15,118	16,224	8,405	6,825	6,674	7,800	8,228
Olives	180	133	281	103	770	156	59	147	43	386
Dried fruit (excl. citrus	111,513	114,330	146,655	162,803	164,948	68,861	70,046	86,385	91,675	84,487
Fruit and veg. juices	49,628	54,756	53,421	55,567	79,570	31,515	40,839	36,369	46,278	65,059
Fresh veg.(excl. potatoes	13,592	11,886	23,675	30,700	26,828	10,593	9,438	17,649	23,680	20,926
Fresh potatoes	40	635	970	4	0	78	1,649	2,242	3	0
Prepared/preserved veg.	25,918	28,710	44,564	52,458	60,551	24,640	25,055	35,742	42,899	42,454
Frozen vegetables	13,580	7,968	8,470	7,957	11,425	13,802	11,917	7,551	8,317	10,467
Dried/dehydrate veg.	26,933	28,575	31,145	38,745	39,817	14,749	6,989	11,606	16,569	17,373
Edible tree nuts	372,348	317,207	404,506	417,505	472,571	134,045	113,702	143,619	148,507	149,369
Wine and grape must	20,343	21,834	32,178	42,992	65,883	6,861	7,476	12,381	16,243	23,857
Beer	4,108	6,652	11,297	13,791	17,337	4,555	8,349	12,381	19,927	26,860
Spirits	35,735	47,002	73,131	89,171	123,164	10,823	13,646	18,214	22,024	27,880
Hops	4,444	8,099	11,887	17,877	24,574	920	943	1,496	1,421	1,319
Nursery prod(ex. cut flow	52,286	60,742	68,562	80,681	87,367	15,794	17,109	18,993	22,522	24,719
Cut flowers	1,372	902	1,273	1,754	1,281	187	113	187	253	169
SUBTOTAL	928,657	900,725	1,124,922	1,258,261	1,430,515	579,060	573,829	622,742	707,602	742,267

Source: Eurostat
USDA/FAS Horticultural & Tropical Products Division, August 1993

EC Horticultural Imports from the United States, by Member State
Value in \$1,000

	1988	1989	1990	1991	1992
Germany	279,850	257,788	335,320	382,104	417,319
United Kingdom	199,542	204,064	253,338	289,511	342,576
France	144,443	145,058	158,281	176,220	196,821
Netherlands	116,224	125,374	157,903	155,196	179,582
Spain	60,918	49,186	62,337	68,928	86,049
Italy	61,642	54,995	69,414	82,299	85,332
Belgium-Luxembourg	25,010	24,371	28,495	40,547	43,085
Denmark	24,112	21,052	26,712	30,910	33,862
Greece	9,263	11,883	21,832	20,717	30,700
Ireland	5,173	4,018	7,050	7,815	8,201
Portugal	2,477	2,935	4,243	4,003	6,989
Total	928,654	900,724	1,124,925	1,258,250	1,430,516

EC Horticultural Imports by Country of Origin
Value in \$Millions

	1988	1989	1990	1991	1992
United States	929	901	1,125	1,258	1,431
Turkey	666	612	851	990	994
South Africa	572	584	489	741	829
Brazil	680	609	727	694	814
Israel	670	626	830	730	737
Canaries	528	474	658	656	678
Chile	280	285	431	541	674
Morocco	450	493	601	700	587
Cen. America & Carib.	1,283	1,188	1,666	1,711	1,794
Other S. America	693	627	958	1,278	1,459
Eastern Europe	604	639	835	1,138	969
Other Africa	629	612	1,092	879	926
Rest of World	1,674	1,710	2,132	2,516	2,629
Total	9,658	9,360	12,395	13,832	14,521

Source: Eurostat

USDA/FAS Horticultural & Tropical Products August 1993

Orange Juice Outlook For Selected Countries

Record orange juice production in selected countries in 1992/93 will challenge the marketing ability of the United States and other producers. Competition in the world market between Brazil and the United States, the two dominant orange juice producers and exporters, will be intense and is expected to keep prices low. Increasing the consumption of orange juice through aggressively promoting its use in new and existing markets will be necessary to prevent the build up of price depressing stocks.

Orange juice production in 1992/93 for selected countries is estimated at a record 2.07 million metric tons (65 degrees brix), 5 percent above the previous high set in 1991/92. A sharp increase in U.S. orange juice production more than offset decreases in most other countries including Brazil. World output as well as Florida orange juice production is a key factor in determining prices received by orange producers. The larger orange juice production in 1992/93 has resulted in the lowest orange juice prices in recent years. Although prices have begun to recover, they are not likely to rise to levels of the 1980's when attractive prices, caused by freezes in Florida, spurred expansion in orange tree plantings in Brazil and the United States. Increased world orange juice production is expected during the remainder of the 1990's creating more price competition between the United States and Brazil, the world's two largest exporters. Large orange crops are expected in Florida throughout the 1990's as recently planted groves approach peak production. Florida producers planted a large number of orange trees in the late 1980's, following freezes that destroyed many groves.

Total orange juice exports in 1992/93 for selected countries are forecast at a record 1.28 million metric tons, 4 percent above the previous record set in 1991/92. Large world orange juice supplies and low export prices are the reasons for expected higher shipments. Brazil is the world's largest exporter of orange juice accounting for 83 percent of world shipments,

followed by the United States with 7 percent. The United States is also a large importer of orange juice and a major market for Brazil. Historically, Brazil has accounted for about 85 percent of total U.S. frozen concentrate orange juice (FCOJ) imports. As production in the United States expands, Brazil increasingly will have to look to Europe, its other major market, and to other developing markets as outlets for its juice.

Outlook for Major Producers in the Southern Hemisphere

Southern Hemisphere orange juice production for the 1993 season ¹ is forecast at 1.07 million metric tons, 9 percent below last season's output. Brazil is expected to account for nearly all of the decrease in production. Less oranges are expected to be processed in Brazil this season due to the smaller Sao Paulo orange crop. The expected drop in Brazilian orange production is attributed to the trees entering a rest phase following the record output of 1992. Southern Hemisphere orange juice exports in the 1993 season, on the other hand, are forecast to increase by 4 percent to 1.09 million metric tons, due to increased import demand resulting from lower prices.

¹ The 1993 Southern Hemisphere season corresponds to the 1992 Northern Hemisphere season in the 1992/93 marketing year shown in the tables in the statistical section. However, for actual marketing year period, see footnotes on tables.

Brazil is the world's largest orange juice producer, accounting for 95 percent of current Southern Hemisphere orange juice output and nearly half of world orange juice production. Brazil is also the world's largest orange juice exporter. The state of Sao Paulo accounts for about 97 percent of total orange juice produced and exported by Brazil. There have been no changes in Brazilian orange juice estimates since last reported. (See July 1993 issue of Horticultural Products Review for additional details on Brazilian orange and orange juice situation.)

With reduced export prospects to the United States in 1993, Brazil is expected to continue shipping more orange juice to Japan, South Korea and Europe. For example, in 1992 Brazilian orange juice exports increased sharply to Europe and Japan (due to lower orange juice prices), more than offsetting a decrease to the United States. Brazil is trying to develop further the Japanese market for orange juice. In a move that will make it easier for Brazil to distribute orange juice to Japan and other countries in Asia, Brazil's 2 largest orange juice companies recently began operating their terminal at the port of Toyohashi, Japan. Two of Brazil's largest orange juice companies are also investing \$3.5 million to promote Brazilian orange juice in Japan. Since Japan eliminated the quota system for orange juice imports in April of 1992, Brazil has nearly doubled its exports to Japan. For example, Brazil exported 45,575 metric tons to Japan in calendar year 1992 compared with 25,572 tons the previous year. Brazilian exports to Japan in 1993 are forecast to increase to 60,000 tons.

No significant changes in 1992/93 are expected from the previous season in other Southern Hemisphere producing countries.

Revisions for Major Producers in the Northern Hemisphere

Northern Hemisphere orange juice production for 1992/93 is estimated at a record 998,848 tons, down 2 percent from the February forecast. Since February (see February 1993 issue of Horticultural Products Review) decreases in

production estimates for Spain, Morocco, and Mexico more than offset increases in the United States, Italy and Israel. Northern Hemisphere orange juice exports in 1992/93 are forecast at 194,457 tons, 11 percent below the February forecast. Mexico and Morocco account for most of the expected decrease in export volume.

United States' orange juice production in 1992/93 is estimated at 865,000 tons, 1 percent above the February forecast. Higher than expected juice yields is the major reason for the higher production estimate. The July USDA 1992/93 yield forecast for all frozen concentrate orange juice for Florida is a record 1.58 gallons per box at 42.0 degrees brix, compared with a yield forecast of 1.52 gallons used for the February forecast.

U.S. exports of orange juice continue to grow, reaching 76,591 tons in 1991/92 (December-November), valued at \$208.2 million. Approximately 80 percent of total U.S. orange juice exports are shipped in the form of concentrate, and 20 percent as single-strength. Last season 41 percent of the U.S. concentrate and 33 percent of the U.S. single-strength was shipped to Canada. The United States shipped 45 percent of its single-strength juice to Europe as the U.S. industry successfully marketed high quality products including "not from concentrate." However, only 24 percent of total U.S. orange juice concentrate shipments went to Europe. Liberalization of orange juice imports by Japan in April 1992 was the major reason the Asian region received 32 percent of U.S. concentrate and 12 percent of U.S. single-strength orange juice. Three countries, Canada, France, and Japan account for 67 percent of total U.S. orange juice exports.

For the first 6 months of the 1992/93 season U.S. orange juice exports are running 12 percent ahead of the previous season. A significant drop in exports to Japan was more than offset by an increase in shipments to Europe (primarily France, Belgium, and the Netherlands). However, it should be noted that the EC recently amended its import licensing regime for orange juice. Strong competition from third countries offering large quantities of orange juice at prices

lower than those in the EC was the rationale for the amendment (See May 1993 issue of Horticultural Products Review). Shipments are down to Japan due to competition with lower priced Brazilian orange juice. The 1992/93 U.S. orange juice export forecast was reduced to 85,000 tons, 3,000 tons below the February forecast due to lower than expected shipments to Japan to date. U.S. orange juice exports in 1992/93, nevertheless, are forecast to increase by 11 percent over the previous season based on current stronger demand to Europe.

To assist further the U.S. industry's efforts to expand exports, the Foreign Agricultural Service of the U.S. Department of Agriculture has increased its promotional support for Florida orange juice in key markets including Japan, France, and the United Kingdom. The purpose of the promotional campaign is to educate the trade and consumers about the healthy attributes of orange juice and premium quality of the 100 percent Florida product.

The U.S. orange juice import forecast has been reduced from 140,000 to 130,000 tons, as Florida's larger orange juice production reduces the need for imports. However, increased U.S. orange juice production will not be entirely offset by lower imports and higher supplies (including stocks) are likely. Lower orange juice prices and increased advertising efforts by the Florida Department of Citrus are expected to stimulate increased U.S. consumption.

Mexican orange juice production in 1992/93 is estimated at only 14,000 tons compared with the February forecast of 30,000 tons. This downward revision is due mainly to the inability of Mexican FCOJ exporters to compete in the international market with countries like Brazil. Relatively low FCOJ prices during the last three years combined with limited supplies of competitively priced domestic oranges, caused financial problems for most of the Mexican citrus processing industry. This season only about 7 to 10 of the 25 processing plants in Mexico will operate. In addition, these plants will operate far below capacity.

Moroccan orange juice production in 1992/93 is

estimated at 7,600 tons compared with the February forecast of 17,000 tons. Processing is down sharply, due to continued financial problems faced by the sole citrus processing company in Morocco. The orange juice export forecast for 1992/93 was reduced from 8,000 to 3,500 tons due to the reduced orange juice production estimate.

Spain's orange juice production estimate for 1992/93 has been reduced from 38,000 to 26,000 tons. Fewer oranges are expected to be processed for juice due to low international prices. In view of the difficult situation faced by the citrus sector, representatives from the Ministry of Agriculture, the Valencia, Murcia, and Andalucia Autonomous Governments, and citrus organizations agreed last January to make available a line of credit totalling 6,000 million pesetas (approximately 51 million dollars) for processing 300,000 tons of oranges into juice. Although the line of credit was well received, it is expected to provide very limited relief.

Italy's orange juice production estimate for 1992/93 was increased slightly as more oranges were processed than earlier expected. However, the orange juice export forecast for 1992/93 was reduced due to increased competition from Brazil.

There are no significant changes for other countries from last reported.

(Joe Somers, 202-720-2974)

TABLE 1
ORANGE JUICE: SUPPLY & UTILIZATION, MAJOR PRODUCING
COUNTRIES IN NORTHERN HEMISPHERE
METRIC TONS, 65 DEGREES BRIX 1/

Country/Year	2/	Begin. Stocks	Production	Imports	Exports	Consumption	Ending Stocks
Greece	3/						
1986/87		1,816	9,389	690	7,264	3,814	817
1987/88		817	5,012	5,938	5,448	4,721	1,598
1988/89		1,598	7,863	5,448	6,356	4,903	3,650
1989/90		3,650	12,431	5,938	10,896	5,630	5,493
1990/91		5,493	10,660	7,264	11,804	5,811	5,802
1991/92		5,802	10,351	5,993	7,264	8,172	6,710
1992/93	F	6,710	9,988	5,448	8,717	8,172	5,257
Israel	4/ 5/						
1986/87		1,292	53,903	11,076	62,764	2,584	923
1987/88		923	31,936	7,384	34,705	4,984	554
1988/89		554	35,628	7,384	35,443	4,431	3,692
1989/90		3,692	60,733	8,307	64,425	4,615	3,692
1990/91		3,692	35,443	7,384	36,920	6,461	3,138
1991/92		3,138	23,998	4,615	21,044	10,153	554
1992/93	F	554	23,629	2,769	18,460	7,384	1,108
Italy	6/						
1986/87		8,518	35,397	1,847	16,467	14,521	14,774
1987/88		14,774	22,316	2,155	11,543	15,390	12,312
1988/89		12,312	50,479	2,001	16,160	16,929	31,703
1989/90		31,703	44,939	2,049	22,162	18,516	38,013
1990/91		38,013	30,011	3,461	27,394	20,007	24,084
1991/92		24,084	44,631	3,009	26,317	20,007	25,400
1992/93	F	25,400	44,631	2,770	30,780	20,007	22,014
Mexico	6/						
1986/87		0	33,532	0	30,182	3,350	0
1987/88		0	37,718	450	37,000	1,168	0
1988/89		0	33,712	240	32,740	1,212	0
1989/90		0	47,500	250	46,000	1,750	0
1990/91		0	39,000	0	37,200	1,800	0
1991/92		0	15,000	0	8,500	2,000	4,500
1992/93	F	4,500	14,000	0	11,500	2,000	5,000
Morocco	5/						
1986/87		7,300	3,990	0	8,782	1,826	682
1987/88		682	21,788	0	15,682	3,141	3,647
1988/89		3,647	31,752	0	17,947	1,622	15,830
1989/90		15,830	15,116	0	22,079	2,478	6,389
1990/91		6,389	14,690	0	15,000	3,132	2,947
1991/92		2,947	5,000	0	3,000	4,000	947
1992/93	F	947	7,600	0	3,500	4,100	947
Spain	7/						
1986/87		6,000	13,000	7,000	12,000	8,000	6,000
1987/88		6,000	15,000	10,000	16,000	12,000	3,000
1988/89		3,000	15,000	13,000	16,000	13,000	2,000
1989/90		2,000	18,000	14,000	18,000	15,000	1,000
1990/91		1,000	20,000	19,000	27,000	13,000	0
1991/92		0	33,000	20,000	39,000	10,000	4,000
1992/93	F	4,000	26,000	16,000	36,000	10,000	0

TABLE 1
ORANGE JUICE: SUPPLY & UTILIZATION, MAJOR PRODUCING
COUNTRIES IN NORTHERN HEMISPHERE
METRIC TONS, 65 DEGREES BRIX 1/

Country/Year 2/	Begin. Stocks	Production	Imports	Exports	Consumption	Ending Stocks
Turkey 5/						
1986/87	1,000	7,500	0	1,431	5,069	2,000
1987/88	2,000	7,000	0	556	6,444	2,000
1988/89	2,000	7,400	0	2,370	6,030	1,000
1989/90	1,000	7,400	0	2,370	5,030	1,000
1990/91	1,000	7,350	0	104	6,246	2,000
1991/92	2,000	8,300	0	296	8,004	2,000
1992/93 F	2,000	8,000	0	500	7,500	2,000
United States 8/						
1986/87	144,898	555,352	396,217	52,036	901,170	143,261
1987/88	143,261	645,362	295,722	64,017	869,811	150,517
1988/89	150,517	690,084	272,155	69,428	878,023	165,305
1989/90	165,305	463,980	350,050	63,990	755,298	160,047
1990/91	160,047	623,268	232,722	68,590	835,289	112,158
1991/92	112,158	656,703	203,465	76,591	787,735	108,000
1992/93 F	108,000	865,000	130,000	85,000	870,000	148,000
Total						
1986/87	170,824	712,063	416,830	190,926	940,334	168,457
1987/88	168,457	786,132	321,649	184,951	917,659	173,628
1988/89	173,628	871,918	300,228	196,444	926,150	223,180
1989/90	223,180	670,099	380,594	249,922	808,317	215,634
1990/91	215,634	780,422	269,831	224,012	891,746	150,129
1991/92	150,129	796,983	237,082	182,012	850,071	152,111
1992/93 F	152,111	998,848	156,987	194,457	929,163	184,326

Horticultural & Tropical Products Division, FAS/USDA

Footnotes:

- 1/ Includes all processed orange juice whether or not concentrated.
One metric ton of 65 degrees brix equals 344.8 gallons at 42 degrees brix and 1,405.88 gallons at single strength equivalent.
- 2/ Year refers to marketing period which usually begins in the fall of the Northern Hemisphere and corresponds to the harvesting and marketing period for fresh citrus (see July 1993 issue of Horticultural Products Review, pages 22-33).
- 3/ Marketing season begins September 1 of year shown.
- 4/ Includes orange juice processed from oranges in Gaza.
- 5/ Marketing season begins October 1 of first year shown.
- 6/ Marketing season begins January 1 of second year shown.
- 7/ Marketing season begins November 1 of first year shown.
- 8/ Marketing season begins December 1 of first year shown.

SOURCES: National Agricultural Statistics Service and U.S. Department of Commerce, Bureau of Census. Statistics Canada. Florida Department of Citrus. Reports from U.S. Agricultural Counselors and Attaches and/or FAS/USDA estimates.

TABLE 2
ORANGE JUICE: SUPPLY & UTILIZATION, MAJOR PRODUCING
COUNTRIES IN SOUTHERN HEMISPHERE
(METRIC TONS, 65 DEGREES BRIX) 1/

Country/Year 2/	Begin.		Imports	Exports	Consumption	Ending Stocks
	Stocks	Production				
Argentina 3/						
1986/87	0	11,000	0	5,000	5,000	1,000
1987/88	1,000	9,800	0	7,725	3,000	75
1988/89	75	10,000	0	7,295	2,730	50
1989/90	50	14,000	0	10,930	2,720	400
1990/91	400	11,000	0	9,443	1,957	0
1991/92	0	12,000	0	9,500	2,400	100
1992/93 F	100	12,000	0	9,500	2,400	200
Australia 4/						
1986/87	0	19,330	1,621	1,060	19,891	0
1987/88	0	16,953	22,659	2,003	27,787	9,822
1988/89	9,822	22,705	10,993	1,596	30,200	11,724
1989/90	11,724	20,012	5,532	1,636	27,845	7,787
1990/91	7,787	21,468	14,284	988	27,669	14,882
1991/92	14,882	25,033	7,098	978	34,658	11,377
1992/93 F	11,376	23,724	11,724	977	34,195	11,652
Brazil 4/ 5/						
1986/87	86,000	710,000	0	738,000	20,000	38,000
1987/88	38,000	713,000	0	707,000	20,000	24,000
1988/89	24,000	1,050,000	0	959,000	20,000	95,000
1989/90	95,000	863,000	0	812,000	20,000	126,000
1990/91	126,000	949,000	0	989,000	18,000	68,000
1991/92	68,000	1,130,000	0	1,030,000	18,000	150,000
1992/93 F	150,000	1,020,000	0	1,070,000	18,000	82,000
South Africa 6/						
1986/87	0	13,487	0	4,772	8,715	0
1987/88	0	16,947	0	8,769	8,178	0
1988/89	0	13,730	0	6,369	7,361	0
1989/90	0	19,849	0	6,230	13,619	0
1990/91	0	12,414	60	5,769	6,705	0
1991/92	0	13,730	0	7,269	6,461	0
1992/93 F	0	13,730	0	7,222	6,508	0
Total						
1986/87 (87)	86,001	753,817	1,621	748,832	53,606	39,001
1987/88 (88)	39,001	756,700	22,659	725,497	58,965	33,898
1988/89 (89)	33,898	1,096,435	10,993	974,260	60,291	106,775
1989/90 (90)	106,775	916,861	5,532	830,796	64,184	134,188
1990/91 (91)	134,188	993,882	14,344	1,005,200	54,331	82,883
1991/92 (92)	82,883	1,180,763	7,098	1,047,747	61,519	161,478
1992/93 (93)F	161,478	1,069,454	11,724	1,087,699	61,103	93,854

Horticultural & Tropical Products Division, FAS/USDA

Footnotes:

- 1/ Includes all processed orange juice whether or not concentrated.
One metric ton of 65 degrees brix equals 344.8 gallons at 42 degrees brix and 1,405.88 gallons at single strength equivalent.
- 2/ Marketing year indicated is for aggregation purposes with countries from the Northern Hemisphere corresponding to the harvesting and marketing period for fresh citrus (see July 1993 issue of Horticultural Products Review, pages 22-33). For the Southern Hemisphere, orange harvest occurs entirely during the second year shown.
- 3/ Marketing season begins January 1 of second year shown.
- 4/ Marketing season begins July 1 of second year shown.
- 5/ Includes small quantities of tangerine juice.
- 6/ Marketing season begins February 1 of second year shown.

SOURCES: Reports from U.S. Agricultural Counselors and Attaches and/or FAS/USDA estimates.

TABLE 3
ORANGE JUICE: SUPPLY & UTILIZATION, SELECTED IMPORTING
COUNTRIES (METRIC TONS, 65 DEGREES BRIX) 1/

Country/Year	2/ Begin. Stocks	Production	Imports 3/	Exports 4/	Consumption	Ending Stocks
Canada	5/					
1986/87	0	0	83,625	857	82,768	0
1987/88	0	0	78,904	232	78,672	0
1988/89	0	0	79,053	273	78,780	0
1989/90	0	0	77,000	162	76,838	0
1990/91	0	0	78,000	160	77,840	0
1991/92	0	0	68,675	150	68,525	0
1992/93	0	0	70,000	150	69,850	0
Germany	5/					
1986/87	0	0	158,822	23,877	134,945	0
1987/88	0	0	166,146	24,037	142,109	0
1988/89	0	0	181,448	25,124	156,324	0
1989/90	0	0	193,204	32,565	160,639	0
1990/91	6/	0	243,594	27,911	215,683	0
1991/92	6/	0	199,859	23,528	176,331	0
1992/93	F 6/	0	200,000	23,000	177,000	0
Japan	7/ 8/					
1986/87	600	210	15,000	0	15,010	800
1987/88	800	200	8,500	0	9,000	500
1988/89	500	200	18,000	0	16,700	2,000
1989/90	2,000	250	28,000	0	27,250	3,000
1990/91	3,000	200	32,300	0	31,500	4,000
1991/92	4,000	150	40,700	0	41,850	3,000
1992/93	F 3,000	150	50,000	0	48,150	5,000
Netherlands	5/					
1986/87	0	0	98,426	73,604	24,822	0
1987/88	0	0	87,314	64,388	22,926	0
1988/89	0	0	107,478	81,622	25,856	0
1989/90	0	0	70,057	37,478	32,579	0
1990/91	0	0	122,386	87,911	34,475	0
1991/92	0	0	105,149	70,674	34,475	0
1992/93	F 0	0	112,044	75,845	36,199	0
Sweden	5/					
1986/87	0	0	18,800	550	18,250	0
1987/88	0	0	17,675	1,055	16,620	0
1988/89	0	0	17,700	1,000	16,700	0
1989/90	0	0	18,200	497	17,703	0
1990/91	0	0	18,500	500	18,000	0
1991/92	0	0	18,800	500	18,300	0
1992/93	F 0	0	18,800	500	18,300	0
Total						
1986/87	600	210	374,673	98,888	275,795	800
1987/88	800	200	358,539	89,712	269,327	500
1988/89	500	200	403,679	108,019	294,360	2,000
1989/90	2,000	250	386,461	70,702	315,009	3,000
1990/91	3,000	200	494,780	116,482	377,498	4,000
1991/92	4,000	150	433,183	94,852	339,481	3,000
1992/93	F 3,000	150	450,844	99,495	349,499	5,000

Horticultural & Tropical Products Division, FAS/USDA

Footnotes:

- 1/ Includes all processed orange juice whether or not concentrated. One metric ton of 65 degrees brix equals 344.8 gallons at 42 degrees brix and 1,405.88 gallons at single strength equivalent.
- 2/ Marketing year indicated is for aggregation purposes with countries from the Northern Hemisphere corresponding to the harvesting and marketing period for fresh citrus (see July 1993 issue of Horticultural Products Review, pages 22-33)
- 3/ Includes Intra-EC trade and transshipments, particularly from the Netherlands to Germany.
- 4/ Re-exports including Intra-EC trade. Includes re-exports from Canada to the United States (based on United States imports using Bureau of Census data).
- 5/ Marketing year begins January 1 of second year shown.
- 6/ Includes all of Germany. Prior years include only West Germany.
- 7/ Does not include tangerine juice of which Japan annually produces and consumes 23,000 to 30,000 tons of 65 degrees brix.

SOURCES: Reports from U.S. Agricultural Counselors and Attaches and/or USDA estimates; Statistics Canada; and U.S. Department of Commerce, Bureau of Census.

TABLE 4
ORANGE JUICE: SUPPLY & UTILIZATION FOR SELECTED COUNTRIES 1/
(METRIC TONS, 65 DEGREES BRIX) 2/

Region/Year	Begin. Stocks	Production	Imports	Exports	Consump.	Ending Stocks
Northern Hemisphere						
1985/86	189,631	622,503	411,075	159,351	893,034	170,824
1986/87	170,824	712,063	416,830	190,926	940,334	168,457
1987/88	168,457	786,132	321,649	184,951	917,659	173,628
1988/89	173,628	871,918	300,228	196,444	926,150	223,180
1989/90	223,180	670,099	380,594	249,922	808,317	215,634
1990/91	215,634	780,422	269,831	224,012	891,746	150,129
1991/92	150,129	796,983	237,082	182,012	850,071	152,111
1992/93 F	152,111	998,848	156,987	194,457	929,163	184,326
Southern Hemisphere						
1985/86	202,000	642,760	6,350	702,048	63,061	86,001
1986/87	86,001	753,817	1,621	748,832	53,606	39,001
1987/88	39,001	756,700	22,659	725,497	58,965	33,898
1988/89	33,898	1,096,435	10,993	974,260	60,291	106,775
1989/90	106,775	916,861	5,532	830,796	64,184	134,188
1990/91	134,188	993,882	14,344	1,005,200	54,331	82,883
1991/92	82,883	1,180,763	7,098	1,047,747	61,519	161,478
1992/93 F	161,478	1,069,454	11,724	1,087,699	61,103	93,854
Major Importers 3/						
1985/86	900	220	331,560	2,642	329,438	600
1986/87	600	210	374,673	857	373,826	800
1987/88	800	200	358,539	232	358,807	500
1988/89	500	200	403,679	273	402,106	2,000
1989/90	2,000	250	386,461	162	385,549	3,000
1990/91	3,000	200	494,780	160	493,820	4,000
1991/92	4,000	150	433,183	150	434,183	3,000
1992/93 F	3,000	150	450,844	150	448,844	5,000
Grand Total						
1985/86	392,531	1,265,483	748,985	864,041	1,285,533	257,425
1986/87	257,425	1,466,090	793,124	940,615	1,367,766	208,258
1987/88	208,258	1,543,032	702,847	910,680	1,335,431	208,026
1988/89	208,026	1,968,553	714,900	1,170,977	1,388,547	331,955
1989/90	331,955	1,587,210	772,587	1,080,880	1,258,050	352,822
1990/91	352,822	1,774,504	778,955	1,229,372	1,439,897	237,012
1991/92	237,012	1,977,896	677,363	1,229,909	1,345,773	316,589
1992/93 F	316,589	2,068,452	619,555	1,282,306	1,439,110	283,180

Horticultural & Tropical Products Division, FAS/USDA

Footnotes:

- 1/ Includes summation of data for all countries included in Tables 1-3.
- 2/ Includes all processed orange juice whether or not concentrated.
One metric ton of 65 degrees brix equals 344.8 gallons at 42 degrees brix and 1,405.88 gallons at single strength equivalent.
- 3/ Selected European importers do not produce orange juice. Exports include only Canada since European exports included in Table 3 are re-exports.

TABLE 5: BRAZIL EXPORTS OF CONCENTRATED ORANGE JUICE
CALENDAR YEARS 1986-1992
(METRIC TONS)

Destination	1986	1987	1988	1989	1990	1991	1992
North America 1/							
United States	415,070	328,808	260,123	255,742	404,726	320,488	334,083
Canada	41,487	59,466	44,925	61,485	34,670	55,018	19,585
Subtotal	456,557	388,274	305,048	317,227	439,396	375,506	353,668
The EC							
Belgium-Luxbg	111,845	97,698	103,735	101,509	114,790	94,925	127,787
France	1,324	2,502	1,169	482	259	424	3,423
Germany 2/	27,776	26,023	17,039	17,700	34,766	23,124	10,121
Greece	1,151	3,886	6,027	4,374	3,617	2,638	0
Netherlands	166,087	199,829	193,203	210,804	306,158	327,195	348,188
Spain	1,380	4,097	2,439	1,040	23	4	1,036
United Kingdom	986	5,829	2,558	2,969	3,845	10,505	21,196
Other	125	660	16	0	260	38	2,640
Subtotal	310,674	340,524	326,886	338,878	463,718	458,853	514,391
Other Western Europe							
Finland	1,323	2,003	2,044	3,543	3,015	3,979	4,938
Norway	818	1,189	580	928	228	314	465
Sweden	604	427	183	486	633	894	714
Other	91	448	186	883	500	1,408	500
Subtotal	2,836	4,067	2,993	5,840	4,376	6,595	6,617
Other Countries							
Japan	17,981	8,071	8,647	20,718	20,625	25,572	45,575
Korea	862	2,526	4,450	14,117	15,444	40,868	34,971
Israel	11,212	5,207	2,441	5,025	4,580	494	273
Australia	4,262	0	6,889	9,712	1,166	11,423	3,262
New Zealand	1,011	1,707	1,064	3,040	2,156	2,583	3,564
Other	2,867	4,592	5,182	9,976	2,475	4,796	6,306
Subtotal	38,195	22,103	28,673	62,588	46,446	85,736	93,957
Grand Total	808,262	754,968	663,600	724,533	953,936	926,690	968,627

1/ Includes Puerto Rico which is listed as a separate destination in Brazilian statistics.

2/ Includes Former East Germany.

Source: Bank of Brazil/CACEX from 1986-88 and DECEX from 1989-92.

U.S. WINE EXPORTS RISE AS CONSUMPTION DROPS

U.S. wine exports for 1992/93 are forecast to reach almost 1.5 million hectoliters (HL), up 20 percent from 1991/92 and equivalent to approximately 8 percent of net U.S. wine production. By comparison, exports equaled about 3 percent of wine output in 1987/88. The rise in U.S. wine exports since the mid-1980s has offset to a degree the downward trend in domestic wine consumption, which has fallen almost 14 percent in the last 6 years, from about 22 million HL in 1987/88 to 19 million HL in the current year.

U.S. wine production is forecast at 18 million hectoliters in 1992/93, a 2 percent rise over last year's level. An exceptionally big crush in California, the second largest on record, was largely responsible for the increase. However, strong demand for grape juice concentrate diverted some grape must from wine making,

limiting the increase in wine output. Total U.S. supplies are basically unchanged from 1991/92, as slightly lower beginning stocks and an 11-percent drop in imports offset the increase in production.

Exports to EC, North America Register Gains

In calendar year 1992, U.S. export sales in the EC and North American markets registered the biggest gains, expanding 27 and 26 percent, respectively. Exports to Asian countries also grew, though not as sharply. Shipments of table wines in containers of less than 2 liters made up the largest share of U.S. wine exports, followed by bulk table wines, other fermented beverages (assumed to be wine coolers), and sparkling wines.

(Katie Nishiura, 202-720-0911)

U.S. WINE PRODUCTION, SUPPLY & DISTRIBUTION [1,000 Hectoliters]

YEAR 1/	1987/88	1988/89	1989/90	1990/91	1991/92	1992/93
Beginning Stocks 2/	15,789	15,375	17,341	16,370	15,651	15,480
Net Production 3/	19,041	20,113	17,614	17,075	17,666	18,100
Imports	2,998	2,764	2,687	2,355	2,552	2,280
TOTAL SUPPLY	37,828	38,252	37,642	35,800	35,869	35,860
Exports	530	742	878	1,136	1,317	1,450
Domestic Consumption 4/	21,923	20,168	20,394	19,013	19,067	18,900
Ending Stocks 2/	15,375	17,342	16,370	15,651	15,480	15,510
TOTAL DISTRIBUTION	37,828	38,252	37,642	35,800	35,869	35,860

SOURCE: Department of Treasury, Bureau of Alcohol, Tobacco and Firearms; Department of Commerce, Bureau of Census; and Department of Agriculture, Foreign Agricultural Service.

1/ YEAR: August-July. 1991/92- Estimate. 1992/93- Forecast.

2/ Stock data refer to quantities held by wineries; data do not include wholesale or retail stocks.

3/ Net production data attribute all increases and losses during the wine making process to the year in which the product is consumed.

4/ Domestic consumption includes beverage and nonbeverage wine consumption. It is calculated as the sum of taxable withdrawals from winery stocks and imports, both of which are assumed to be consumed immediately. Consumption data may include small quantities that are exported.

CALENDAR YEAR U.S. WINE EXPORTS
[Hectoliters]

DESTINATION/YEAR	1988	1989	1990	1991	1992
Canada	150,800	215,890	250,740	314,630	370,160
United Kingdom	118,720	118,660	142,430	185,290	234,520
Japan	125,030	197,160	182,750	198,380	215,840
Mexico	4,050	16,010	28,800	67,330	110,580
Germany	10,310	18,970	19,990	27,440	43,970
Denmark	21,310	22,510	32,390	35,330	42,220
Sweden	30,130	30,540	47,670	46,830	37,060
Netherlands Antilles	7,270	11,280	18,160	20,090	34,580
Switzerland	11,640	17,820	26,170	26,390	34,070
France	9,310	15,790	26,340	24,470	30,110
Belgium-Luxembourg	15,170	15,320	24,640	23,610	29,170
Netherlands	3,100	9,100	12,720	28,980	22,710
Taiwan	6,310	12,110	11,220	13,250	21,510
Hong Kong	10,290	14,290	11,140	12,810	15,340
Bahamas	6,950	10,270	14,260	10,700	13,540
Other	63,450	103,570	146,510	137,480	149,220
TOTAL	593,840	829,290	995,930	1,173,010	1,404,600

SOURCE: U.S. Department of Commerce. NOTE: 1989-92 data include other fermented beverages (HTS2206007000), which are assumed to be mostly wine coolers.

CALENDAR YEAR U.S. WINE EXPORTS
[U.S.\$]

DESTINATION/YEAR	1988	1989	1990	1991	1992
Canada	13,078,075	18,500,406	27,302,483	34,950,358	44,767,754
United Kingdom	17,043,829	17,146,620	21,478,015	28,141,347	36,978,173
Japan	20,479,673	24,883,075	27,252,084	25,246,297	25,307,747
Mexico	801,073	1,519,497	2,377,768	4,162,468	6,214,466
Germany	1,984,973	2,342,117	3,009,381	3,945,832	5,966,070
Denmark	2,714,419	2,422,178	3,860,804	4,088,972	4,907,891
Netherlands	591,980	1,564,484	1,833,454	4,955,319	4,590,388
Belgium-Luxembourg	2,429,081	2,413,230	3,726,462	3,474,249	4,468,276
Switzerland	2,717,818	2,763,110	4,244,475	4,183,728	4,380,828
Sweden	3,001,230	3,702,298	5,116,871	4,093,697	4,324,756
Netherlands Antilles	1,110,478	1,535,266	2,381,674	2,674,226	3,833,833
France	1,555,888	2,060,548	3,705,474	3,507,605	3,328,982
Taiwan	1,030,666	1,692,162	2,111,363	1,983,435	2,898,817
Hong Kong	1,463,632	1,960,830	1,688,908	1,803,466	2,207,310
Bahamas	808,591	1,225,103	1,240,287	1,325,016	1,753,558
Other	8,843,396	12,143,089	14,611,481	17,573,396	18,801,822
TOTAL	79,654,802	97,874,013	125,940,984	146,109,411	174,730,671

SOURCE: U.S. Department of Commerce. NOTE: 1989-92 data include other fermented beverages (HS2206007000), which are assumed to be mostly wine coolers.

AVERAGE UNIT VALUE
OF U.S. WINE EXPORTS
[U.S.\$/L]

DESTINATION/YEAR	1988	1989	1990	1991	1992
Canada	0.87	0.86	1.09	1.11	1.21
United Kingdom	1.44	1.45	1.51	1.52	1.58
Japan	1.64	1.26	1.49	1.27	1.17
Mexico	1.98	0.95	0.83	0.62	0.56
Germany	1.93	1.23	1.51	1.44	1.36
Denmark	1.27	1.08	1.19	1.16	1.16
Netherlands	1.91	1.72	1.44	1.71	2.02
Belgium-Luxembourg	1.60	1.58	1.51	1.47	1.53
Switzerland	2.33	1.55	1.62	1.59	1.29
Sweden	1.00	1.21	1.07	0.87	1.17
Netherlands Antilles	1.53	1.36	1.31	1.33	1.11
France	1.67	1.30	1.41	1.43	1.11
Taiwan	1.63	1.40	1.88	1.50	1.35
Hong Kong	1.42	1.37	1.52	1.41	1.44
Bahamas	1.16	1.19	0.87	1.24	1.30
Other	1.39	1.17	1.00	1.28	1.26
TOTAL	1.34	1.18	1.26	1.25	1.24

NOTE: FOB Basis.

U.S. EXPORTS OF TABLE WINES
IN CONTAINERS OF <2L
[Hectoliters]

DESTINATION/ CALENDAR YEAR	1989	1990	1991	1992
<u>European Community</u>				
United Kingdom	99,430	120,630	134,220	186,380
Denmark	8,440	17,400	27,570	38,570
Germany	14,570	15,340	18,240	29,250
Belgium-Luxemb.	7,480	13,890	13,140	20,010
Netherlands	7,630	7,260	20,810	19,560
France	7,220	14,970	18,510	12,400
Other EC	3,180	3,370	4,280	7,020
Subtotal	147,950	192,860	236,770	313,190
<u>Non-EC W. Europe</u>				
Sweden	15,220	32,900	46,240	32,270
Switzerland	9,900	12,330	19,500	14,780
Other W. Europe	5,890	5,390	8,920	8,230
Subtotal	31,010	50,620	74,660	55,280
<u>North America</u>				
Canada	113,390	91,490	119,280	141,040
Mexico	4,600	2,010	3,940	6,790
Subtotal	117,990	93,500	123,220	147,830
<u>Asia</u>				
Japan	67,230	73,850	68,460	64,470
Taiwan	3,930	6,790	7,530	9,900
Hong Kong	5,390	6,890	6,400	8,250
Other Asia	10,230	10,230	11,050	12,180
Subtotal	86,780	97,760	93,440	94,800
<u>Other</u>	29,900	43,870	47,590	41,460
TOTAL	413,630	478,610	575,680	652,560

SOURCE: U.S. Department of Commerce. NOTE: Table Wine-- Still wine with less than 14% alcohol.

U.S. EXPORTS OF BULK TABLE WINE
[Hectoliters]

DESTINATION/ CALENDAR YEAR	1989	1990	1991	1992
Canada	56,490	129,550	151,120	174,990
Japan	46,350	44,020	51,540	44,080
Other	63,180	85,020	55,230	61,750
TOTAL	166,020	258,590	257,890	280,820

SOURCE: U.S. Department of Commerce. NOTE: Bulk Table Wine-- Still wine, less than 14% alcohol, in containers greater than 2 liters.

U.S. EXPORTS OF
OTHER FERMENTED BEVERAGES
[Hectoliters]

DESTINATION/ CALENDAR YEAR	1989	1990	1991	1992
Mexico	1,910	10,880	51,120	85,470
Japan	48,610	13,140	14,460	38,240
Canada	17,390	12,220	26,040	28,990
Other	36,120	65,000	48,280	47,590
TOTAL	104,030	101,240	139,900	200,290

SOURCE: U.S. Department of Commerce. NOTE: Other Fermented Beverages are assumed to be mostly wine coolers.

U.S. EXPORTS OF SPARKLING WINE
[Hectoliters]

DESTINATION/ CALENDAR YEAR	1989	1990	1991	1992
Japan	27,930	46,820	34,650	64,670
United Kingdom	1,360	2,700	17,280	28,000
Canada	17,350	9,760	10,670	14,600
France	3,160	1,820	2,240	8,640
Other	35,720	30,070	38,660	51,000
TOTAL	85,520	91,170	103,500	166,910

SOURCE: U.S. Department of Commerce. NOTE: Covers sparkling and effervescent wines.

CALENDAR YEAR U.S. WINE IMPORTS
[Hectoliters]

ORIGIN/ CALENDAR YEAR	1988	1989	1990	1991	1992
Italy	1,257,390	1,170,720	1,065,340	936,170	1,078,810
France	833,850	844,750	682,540	629,770	733,140
Chile	28,690	53,150	83,410	121,220	179,340
Spain	239,100	219,860	213,010	172,360	174,310
Germany	229,480	196,680	154,520	121,880	130,460
Australia	42,670	38,880	45,810	65,900	85,270
Portugal	131,480	111,640	83,080	70,600	72,560
Other	155,170	169,110	142,030	147,440	176,320
TOTAL	2,917,830	2,804,790	2,469,740	2,265,340	2,630,210

SOURCE: Department of Commerce.

CALENDAR YEAR U.S. WINE IMPORTS
[1,000 U.S.\$]

ORIGIN/ CALENDAR YEAR	1988	1989	1990	1991	1992
France	467,599	471,174	431,700	441,925	522,466
Italy	255,673	253,636	278,180	267,242	322,915
Spain	73,466	68,368	72,751	65,721	69,077
Germany	54,844	47,971	44,291	37,142	39,188
Chile	4,877	9,489	14,730	21,164	34,040
Australia	16,736	16,199	19,141	25,030	32,152
Portugal	32,569	29,048	25,574	21,797	24,341
Other	24,233	26,202	21,808	26,309	34,630
TOTAL	929,996	922,086	908,174	906,332	1,078,807

SOURCE: U.S. Department of Commerce.

AVERAGE UNIT VALUE
OF U.S. WINE IMPORTS
[U.S.\$/L]

ORIGIN/ CALENDAR YEAR	1988	1989	1990	1991	1992
France	5.61	5.58	6.32	7.02	7.13
Italy	2.03	2.17	2.61	2.85	2.99
Spain	3.07	3.11	3.42	3.81	3.96
Germany	2.39	2.44	2.87	3.05	3.00
Chile	1.70	1.79	1.77	1.75	1.90
Australia	3.92	4.17	4.18	3.80	3.77
Portugal	2.48	2.60	3.08	3.09	3.35
Other	1.56	1.55	1.54	1.78	1.96
TOTAL	3.19	3.29	3.68	4.00	4.10

NOTE: CIF Basis.

U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION
MARKETING YEAR BEGINNING AS INDICATED
MAY 93

COMMODITY AND COUNTRY		QUANTITY						VALUE (1,000 DOLLARS)					
		CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR	
FRESH FRUIT													
FR. APPLES (JUL) MT													
EC 12		4,002	2,028	86,735	21,405	94,324	2,465	1,136	48,715	12,548	53,090		
TAIWAN		6,869	6,037	64,521	110,200	77,262	4,264	2,684	39,470	73,625	47,329		
CANADA		7,020	7,695	58,575	70,717	68,658	5,023	4,544	50,097	47,035	59,195		
MEXICO		6,479	13,670	46,202	70,988	66,861	4,023	6,863	27,479	33,164	32,089		
UNITED KINGDOM		2,853	1,887	49,470	18,585	55,073	1,636	1,067	28,326	10,978	31,733		
HONG KONG		3,902	3,397	38,743	40,747	45,219	2,316	2,105	23,389	23,619	102,474		
OTHER		4,141	3,933	150,089	115,384	161,665	2,957	2,612	93,736	74,668			
Subtotal:-----		34,413	36,750	444,865	429,441	513,989	21,240	19,950	276,988	266,552	320,394		
FR. PEARS (JUL) MT													
CANADA		1,844	1,648	33,484	32,416	35,734	1,383	1,244	23,261	22,975	24,968		
MEXICO		2,416	2,466	28,582	29,436	31,066	1,169	1,326	14,412	14,710	15,853		
EC 12		214	0	10,570	2,985	10,595	112	0	4,971	1,264	5,029		
SWEDEN		103	32	9,668	5,790	9,733	42	21	3,604	2,657	2,633		
TAIWAN		1,337	942	4,956	6,418	6,949	1,077	521	3,941	4,499	2,473		
OTHER		688	549	19,889	16,484	20,611	416	377	12,562	10,281	13,146		
Subtotal:-----		6,602	5,637	107,148	92,629	114,723	4,196	3,490	62,750	55,966	67,773		
APRICOTS (MAY) MT													
CANADA		10	0	2,419	3,091	2,419	0	0	1,293	3,508	1,293		
MEXICO		143	14	479	904	479	158	30	615	1,893	615		
OTHER													
Subtotal:-----		153	20	4,962	4,482	4,962	175	40	5,894	5,794	5,894		
FR. CHERRIES (MAY) MT													
JAPAN		0	0	6,583	12,162	6,583	0	0	33,821	61,991	33,821		
CANADA		50	7	5,482	9,607	5,482	101	19	13,007	18,106	13,007		
EC 12		0	60	2,648	3,521	2,648	40	215	9,857	18,250	9,857		
UNITED KINGDOM		0	0	1,960	2,553	1,960	0	0	3,554	5,643	3,558		
HONG KONG		0	0	1,458	3,155	1,458	0	18	3,750	7,592	3,750		
OTHER		0	4										
Subtotal:-----		59	71	17,453	30,998	17,453	141	252	63,994	104,852	63,994		
PEACH-NECTRN (MAY) MT													
CANADA		275	185	48,804	51,461	48,804	386	277	47,428	44,175	47,428		
MEXICO		0	0	13,131	8,975	13,131	0	0	6,419	4,857	6,419		
OTHER		22	98	6,834	9,249	6,834	69	73	5,629	8,578	5,629		
Subtotal:-----		297	283	68,769	69,686	68,769	455	350	59,475	57,610	59,475		
PLUM-PRUNES (MAY) MT													
TAIWAN		0	0	26,585	21,848	26,585	0	0	21,675	15,071	21,675		
CANADA		88	134	23,384	25,485	23,384	138	178	23,111	20,756	23,111		
HONG KONG		0	0	8,432	9,470	8,432	0	0	6,464	6,609	6,464		
EC 12		0	0	5,701	5,771	5,701	0	0	4,579	4,574	4,579		
MEXICO		0	0	5,007	5,241	5,007	0	0	4,579	4,574	4,579		
UNITED KINGDOM		0	0	4,461	5,874	4,461	3	3	4,008	4,172	4,008		
OTHER		1	1						3,816	4,696	3,816		
Subtotal:-----		89	135	73,771	67,689	73,771	141	181	63,035	51,855	63,035		
FR. AVOCADOS (OCT) MT													
CANADA		216	472	1,697	1,329	3,608	274	427	1,711	1,305	4,281		
JAPAN		37	546	1,445	1,031	2,203	707	663	791	1,359	3,334		
EC 12		7	682	124	896	1,059	23	814	255	1,071	1,824		
FRANCE		0	429	43	503	499	0	0	153	499	663		
UNITED KINGDOM		3	156	38	189	75	4	231	52	265	121		
OTHER													
Subtotal:-----		605	1,825	2,304	3,364	9,946	1,008	2,067	2,839	3,911	9,360		
FR. KIWI FRUIT (OCT) MT													
CANADA		351	527	2,491	2,186	3,263	598	623	4,411	2,776	5,752		
JAPAN		636	169	1,317	249	1,498	1,342	327	2,758	424	3,142		
TAIWAN		792	1,260	1,305	2,492	1,421	1,914	225	842	538	1,040		
KOREA, REPUBLIC		177	142	427	353	503	380	225	358	193	378		
MEXICO		18	183	383	281	412	14	54	358	509	731		
OTHER		30	139	375	273	386	56	247	707	509			
Subtotal:-----		2,004	2,278	6,297	5,792	7,485	4,304	3,323	12,074	8,337	14,386		
FRESH GRAPES (MAY) MT													
CANADA		966	1,046	118,849	104,410	118,849	1,403	1,464	122,198	103,958	122,198		
HONG KONG		48	0	19,901	19,431	19,901	49	0	19,996	21,565	19,996		
EC 12		0	0	10,276	8,637	10,276	0	0	13,634	14,851	13,634		
TAIWAN		0	0	14,944	10,169	14,944	0	0	11,545	16,199	11,545		
OTHER		37	26	39,741	39,730	39,741	52	57	48,660	47,549	48,660		
Subtotal:-----		1,051	1,072	198,832	187,152	198,932	1,508	1,520	216,032	204,124	216,032		
FR. STRAWBERRY (JAN) MT													
CANADA		9,182	7,951	14,713	13,417	35,539	10,765	9,310	21,144	18,391	50,006		
EC 12		86	58	677	268	3,961	234	136	2,366	733	18,927		
JAPAN		2	0	11	17	3,578	3	127	713	371	15,593		
UNITED KINGDOM		284	77	537	287	3,309	584	219	1,327	648	4,776		
OTHER													
Subtotal:-----		9,556	8,086	15,938	13,988	46,386	11,587	9,665	24,868	19,803	84,731		
FR. ORNG INC TMPL (NOV) MT													
CANADA		26,353	33,207	85,435	118,476	170,992	11,950	15,324	44,968	57,534	82,750		
JAPAN		27	0	49,969	49,969	166,214	14,529	10,615	42,002	23,612	97,364		
HONG KONG		9,059	15,543	28,853	50,242	97,028	5,257	7,448	28,503	23,612	39,364		
OTHER		9,313	8,676	22,355	23,806	60,982	5,225	4,348	12,669	12,100	34,116		
Subtotal:-----		72,055	80,513	202,539	242,474	495,215	36,932	37,766	117,815	117,558	265,984		
FR. GRPE (SEP) MT													
JAPAN		28,519	40,973	218,470	171,142	253,666	16,060	18,730	123,079	84,946	140,732		
EC 12		5,039	12,689	107,499	105,360	108,280	7,650	8,747	27,447	53,645	58,149		
CANADA		5,556	4,483	14,611	10,570	68,658	3,262	3,350	29,457	26,955	36,962		
FRANCE		9,330	4,981	52,912	47,571	53,096	1,167	2,557	28,503	23,612	39,364		
NETHERLANDS		2,049	3,038	29,203	26,934	28,973	1,444	1,444	12,910	11,711	16,683		
OTHER		3,116	6,260	21,647	23,756	28,973	1,933	3,023					
Subtotal:-----		42,229	67,405	402,227	355,031	459,181	24,038	32,753	223,194	177,258	252,527		

U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION
MARKETING YEAR BEGINNING AS INDICATED
MAY 93

COMMODITY AND COUNTRY REGION		QUANTITY						VALUE (1,000 DOLLARS)							
		CURR LAST	MO CURR	MO CURR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR	CURR LAST	MO CURR	MO CURR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR		
FR TANGERINES (NOV)		MT													
CANADA		1,720	1,060	8,513	7,913	9,558	1,544	933	8,281	6,837	9,232				
EC 12		463	109	1,790	593	2,059	312	85	1,407	467	1,958				
UNITED KINGDOM		353	77	1,279	797	2,427	402	128	605	135	1,299				
NETHERLANDS		110	32	1,129	280	1,551	80	55	515	219	515				
OTHER		56	87	129	174	328	46	56	120	245	765				
Subtotal:-----		2,239	1,201	10,432	8,626	11,946	1,902	1,033	9,107	7,509	11,956				
CANNED FRUIT															
CND PEACH/NECT (JUN)		MT													
JAPAN		555	406	6,894	4,978	7,593	636	443	7,581	5,443	8,436				
CANADA		206	159	2,549	2,218	2,702	198	129	2,609	1,777	2,164				
TAIWAN		206	159	2,549	2,218	2,702	198	129	2,609	1,777	2,164				
CANADA		161	173	1,539	1,289	1,812	95	107	853	711	997				
HONG KONG		119	77	1,494	1,581	1,494	92	57	1,074	1,124	1,239				
MEXICO		238	665	3,574	5,054	3,939	211	541	3,328	4,604	3,601				
OTHER															
Subtotal:-----		1,608	1,001	18,207	17,520	20,054	1,593	1,646	17,727	16,835	19,477				
CND PEARS (JUN)		MT													
EC 12		35	2	2,216	693	2,216	29	3	1,856	869	1,856				
FRANCE		93	154	1,178	1,417	1,288	106	150	1,237	1,469	1,353				
JAPAN		72	40	839	449	845	51	57	929	500	937				
CANADA		30	0	319	319	291	0	0	298	114	197				
MEXICO		59	63	662	689	737	42	54	569	591	622				
OTHER															
Subtotal:-----		291	261	5,543	3,702	5,758	253	266	5,086	3,849	5,274				
CND PNEAPL (JAN)		MT													
JAPAN		215	61	858	335	2,742	214	63	795	334	2,237				
CANADA		230	123	789	518	2,099	220	89	715	488	1,823				
MEXICO		19	78	198	188	618	14	64	153	154	173				
EC 12		9	0	214	127	410	5	7	179	119	447				
OTHER		6	11	55	130				48	116	362				
Subtotal:-----		563	273	2,114	1,299	6,357	534	223	1,900	1,212	5,386				
FRT MIXTURES (JUN)		MT													
CANADA		615	0	7,168	3,583	7,770	879	0	9,270	4,912	10,118				
JAPAN		578	0	5,763	2,031	6,398	739	0	6,892	2,336	7,624				
CANADA		123	0	3,333	2,326	3,593	38	0	2,197	2,652	2,553				
HONG KONG		29	0	1,154	1,642	2,089	62	0	1,754	1,978	1,849				
PHILIPPINES		727	0	8,031	9,381	9,066	599	0	8,509	8,556	9,481				
SINGAPORE															
OTHER															
Subtotal:-----		2,124	0	28,424	22,136	31,080	2,352	0	31,088	22,383	33,998				
DRIED FRUIT															
DRD RAISINS (AUG)		MT													
EC 12		3,135	3,727	40,428	42,822	55,776	4,184	5,403	55,530	56,687	76,690				
UNITED KINGDOM		1,773	1,711	18,280	18,751	26,478	2,759	2,536	22,918	22,258	38,593				
JAPAN		1,793	1,859	17,444	18,921	24,999	2,240	2,038	22,615	22,004	38,391				
GERMANY		550	834	10,122	10,325	13,562	795	1,116	18,823	17,091	25,044				
CANADA		649	659	8,360	8,482	10,161	1,372	1,344	18,081	17,118	25,040				
NETHERLANDS		532	446	5,901	6,432	7,156	609	771	7,237	6,512	8,859				
OTHER		1,505	1,335	22,860	23,866	28,154	1,908	2,045	30,207	33,262	37,311				
Subtotal:-----		7,614	7,609	94,992	97,306	128,675	10,314	11,578	133,670	136,028	178,011				
DRD PRUNES (AUG)		MT													
EC 12		3,796	4,874	42,400	40,603	51,388	5,257	6,071	56,323	56,238	69,278				
GERMANY		1,198	2,232	13,566	14,475	16,539	1,385	2,562	15,522	17,462	20,228				
JAPAN		1,301	1,357	11,141	11,773	15,498	2,410	2,592	17,225	19,975	24,382				
ITALY		1,239	1,041	12,284	10,170	14,014	1,987	1,957	19,042	17,234	22,126				
UNITED KINGDOM		269	555	4,739	6,112	6,871	376	615	6,081	7,378	8,550				
NETHERLANDS		609	632	4,545	3,586	5,860	679	788	5,859	5,090	7,304				
OTHER		1,548	1,823	19,568	20,066	24,433	2,386	2,855	27,809	31,683	34,874				
Subtotal:-----		6,646	8,053	73,109	72,441	91,319	10,053	11,211	101,157	106,896	128,534				
FRUIT JUICES (SSE)															
ORANGE JU CNC (DEC)		KL													
CANADA		13,088	10,920	48,716	41,015	134,664	5,752	4,891	21,534	18,293	59,896				
EC 12		2,768	11,818	15,705	26,586	59,747	1,206	5,315	6,278	10,889	22,463				
JAPAN		4,906	4,889	12,384	11,592	58,911	3,897	1,814	7,225	4,555	16,487				
FRANCE		1,282	6,529	9,150	18,913	28,821	715	1,647	4,003	3,007	10,223				
KOREA, REPUBLIC		1,446	4,186	7,603	7,305	28,070	1,538	2,261	6,801	6,505	24,095				
OTHER		3,213	6,523	16,013	17,800	58,858									
Subtotal:-----		25,421	38,193	100,421	104,130	332,249	13,093	15,829	45,981	43,191	144,036				
ORNG JU NTCNC (DEC)		KL													
EC 12		2,581	877	9,527	5,644	32,366	1,765	522	6,446	3,979	23,181				
CANADA		1,967	4,549	5,083	13,731	25,104	2,656	3,278	6,865	10,914	26,893				
FRANCE		1,967	557	7,516	3,992	22,387	1,404	315	5,132	2,928	16,005				
UNITED KINGDOM		531	249	1,767	1,121	9,038	290	444	1,136	761	6,543				
JAPAN		346	482	1,662	1,252	4,571	293	315	1,232	804	3,516				
OTHER		951	1,293	3,866	5,084	13,320	727	1,051	2,953	4,342	10,540				
Subtotal:-----		5,845	7,185	20,138	25,632	75,361	5,441	5,157	17,496	19,884	64,130				
GRPEFT JU CNC (DEC)		KL													
JAPAN		3,290	2,418	10,152	8,814	30,946	2,352	1,624	7,177	6,123	21,895				
EC 12		746	2,134	4,333	4,856	15,201	434	953	1,870	1,854	6,701				
CANADA		368	577	7,773	7,773	10,703	417	513	2,189	1,954	7,757				
NETHERLANDS		184	864	1,884	1,181	5,605	251	434	2,778	667	2,337				
UNITED KINGDOM		107	146	925	1,789	4,866	97	154	401	501	2,044				
OTHER			257	728	604	1,982	57	124	361	328	1,118				
Subtotal:-----		4,722	5,575	18,226	16,848	58,902	3,259	3,253	11,577	10,255	37,471				

U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION
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COMMODITY AND COUNTRY		QUANTITY					VALUE (1,000 DOLLARS)					
		COUNTRY REGION	CURR MO LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR
FRESH VEGETABLES												
FR ASPARAGUS(OCT)												
	MT		1,360	1,110	2,638	2,349	9,031	2,616	2,255	5,958	5,593	18,496
CANADA			2,067	2,489	3,173	3,592	5,964	8,206	9,084	13,103	13,366	23,685
JAPAN			1,002	926	1,257	1,118	2,036	2,954	2,469	3,880	3,350	18,022
SWITZERLAND			662	781	1,136	1,332	1,889	1,860	2,286	3,119	3,350	5,670
EC 12			15	21	54	48	199	48	84	144	182	710
OTHER												
Subtotal:-----			5,104	5,322	8,258	8,234	19,119	15,683	16,125	26,604	25,513	54,583
FR ONIONS(OCT)												
	MT		6,974	8,270	44,728	46,298	100,916	3,633	3,468	17,023	19,660	40,009
CANADA			188	429	8,954	7,405	20,848	48	212	2,716	5,592	6,095
MEXICO			0	10	20,509	2,120	20,707	0	11	4,334	4,781	4,523
JAPAN			87	259	10,144	8,463	14,187	112	164	3,556	4,781	5,231
OTHER												
Subtotal:-----			7,250	8,841	84,334	74,155	156,658	3,793	3,822	27,631	30,503	55,764
CANNED VEGETABLES												
CND SWT CORN(AUG)												
	MT		2,180	3,451	28,572	36,421	39,208	1,820	2,896	22,629	29,265	30,765
JAPAN			4,667	2,211	24,793	40,589	38,954	3,775	3,608	19,621	29,026	30,488
EC 12			1,491	2,348	11,374	14,659	15,393	1,408	1,964	10,932	11,693	14,945
TAIWAN			1,832	2,293	9,543	12,594	14,181	1,418	1,589	6,336	11,682	10,432
UNITED KINGDOM			1,270	1,541	7,484	13,520	11,665	986	947	5,163	9,808	9,295
GERMANY			2,413	2,013	10,329	12,616	11,626	266	877	6,145	6,270	6,169
HONG KONG			2,013	3,498	18,619	23,646	25,911	1,713	2,712	15,424	18,538	21,015
OTHER												
Subtotal:-----			10,764	16,506	93,687	128,116	131,092	8,983	12,043	73,753	95,779	103,382
CND TOM PAS(JUL)												
	MT		2,583	2,755	27,386	39,031	32,427	2,203	2,374	25,853	32,112	30,145
CANADA			1,681	450	8,515	3,260	9,260	1,471	330	2,458	2,424	8,304
JAPAN			2,170	2,710	9,985	11,191	7,071	1,323	62	2,558	3,440	4,481
MEXICO			447	334	2,311	4,507	3,427	364	270	1,993	3,762	2,877
KOREA, REPUBLIC			269	1,098	5,286	8,757	7,374	224	873	4,617	6,764	6,181
OTHER												
Subtotal:-----			7,151	4,728	47,483	57,175	59,859	5,585	3,909	42,445	46,303	51,988
CND TOM SAUCE(JUL)												
	MT		3,409	3,875	32,588	37,785	37,736	3,516	3,639	32,443	37,481	37,670
CANADA			844	449	4,752	4,739	6,781	560	409	3,787	4,245	5,651
JAPAN			627	413	3,203	4,580	4,112	407	292	2,424	2,961	3,657
MEXICO			623	1,197	7,371	9,949	8,464	677	1,096	6,893	10,044	8,157
OTHER												
Subtotal:-----			5,502	5,933	47,914	57,053	57,093	5,160	5,435	45,247	54,752	54,156
FRZN VEGETABLES												
FZN SWT CORN(JUL)												
	MT		2,558	2,911	28,418	29,134	34,119	2,109	2,407	24,499	25,158	29,160
JAPAN			649	225	7,298	2,311	7,761	345	173	2,896	1,654	2,950
EC 12			370	193	5,357	4,284	5,603	1,146	146	3,621	3,879	4,005
UNITED KINGDOM			232	297	2,877	2,841	3,419	149	167	1,771	1,797	2,150
AUSTRALIA			885	915	9,131	10,991	10,948	654	789	7,244	8,507	8,840
MEXICO			232	297	2,877	2,841	3,419	149	167	1,771	1,797	2,150
OTHER												
Subtotal:-----			4,881	4,663	51,054	50,108	60,058	3,637	3,751	39,270	40,763	46,665
FZN F FRY(JUL)												
	MT		9,230	10,491	101,157	102,283	120,973	6,401	7,438	72,175	71,056	85,814
JAPAN			1,423	1,518	12,031	11,119	14,519	953	1,087	8,109	8,540	9,742
KOREA, REPUBLIC			779	1,036	7,846	9,181	9,702	427	4,999	5,724	6,142	6,142
HONG KONG			3,083	4,170	31,888	44,723	40,196	2,199	3,067	24,245	33,325	30,191
OTHER												
Subtotal:-----			14,515	17,215	152,923	167,317	185,390	9,992	12,220	109,527	118,665	131,874
TREE NUTS												
ALMONDS UNSH(JUL)												
	MT		342	346	3,351	8,382	4,129	396	872	4,070	12,877	5,088
INDIA			305	231	3,108	3,418	3,995	935	560	9,234	10,005	11,830
JAPAN			16	64	933	1,088	1,038	130	130	1,799	1,752	1,906
EC 12			13	0	665	365	747	32	0	1,651	962	1,851
MEXICO			61	180	1,922	1,917	1,989	115	663	4,394	4,449	4,528
OTHER												
Subtotal:-----			737	821	9,978	15,171	11,898	1,518	2,226	21,149	30,046	25,203
ALMND SH/PRP(JUL)												
	MT		3,231	6,135	97,940	86,079	106,617	10,971	22,395	308,729	281,880	336,151
EC 12			846	2,457	41,584	43,282	44,805	2,812	9,032	126,769	136,792	136,345
GERMANY			1,511	1,508	15,747	17,422	18,202	5,367	5,868	59,636	64,440	43,937
NETHERLANDS			567	613	11,501	10,327	12,751	2,100	4,725	34,196	29,536	35,936
FRANCE			204	1,285	10,622	8,705	11,188	676	4,725	34,196	29,536	35,936
UNITED KINGDOM			499	1,000	9,050	11,259	10,930	1,755	3,463	29,664	36,296	35,984
OTHER			4,537	3,404	47,318	46,420	52,392	15,654	12,173	154,444	150,587	171,939
Subtotal:-----			9,280	11,048	161,005	149,920	177,211	31,992	40,436	517,523	497,031	571,481
WALNUTS SH(AUG)												
	MT		159	22	6,361	8,112	7,269	594	134	17,295	20,488	20,190
EC 12			228	206	2,311	2,564	3,092	787	1,019	8,706	11,166	11,957
JAPAN			201	108	2,406	3,063	3,000	686	512	8,191	8,368	10,308
CANADA			38	14	1,464	686	1,797	149	83	4,366	6,646	5,331
GERMANY			0	0	1,464	686	1,465	210	116	5,185	3,087	5,335
FRANCE			57	20	1,402	793	1,437	219	116	5,185	3,087	5,335
ISRAEL			155	150	3,683	2,752	4,642	591	559	10,691	9,113	12,988
OTHER												
Subtotal:-----			800	508	16,204	16,341	19,441	2,877	2,340	50,069	52,221	60,778
WALNUTS UNSH(AUG)												
	MT		30	2	43,694	30,596	43,787	83	4	73,495	61,266	73,634
EC 12			30	0	12,619	9,933	12,594	83	0	20,854	19,606	20,964
SPAIN			0	0	10,573	6,589	10,573	0	0	16,262	13,033	16,523
GERMANY			0	0	9,787	4,501	9,787	0	0	10,157	8,853	17,290
ITALY			0	0	5,637	5,541	5,637	0	0	10,157	11,599	10,157
NETHERLANDS			154	106	6,186	5,976	6,690	329	249	12,786	13,078	14,077
OTHER												
Subtotal:-----			184	108	49,880	36,572	50,477	411	253	86,281	74,344	87,710

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COMMODITY AND COUNTRY		QUANTITY				VALUE (1,000 DOLLARS)							
		CURR MO LAST	CURR MO CURR	YR TDT LAST	YR TDT CURR	LAST YEAR	CURR MO LAST	CURR MO CURR	YR TDT LAST	YR TDT CURR	LAST YEAR	YR TDT CURR	LAST YEAR
HOPS/PRODUCTS													
HOP BELTS(SEP)	MT												
CANADA		116	103	842	614	1,213	771	679	5,319	4,199	7,860		
BRAZIL		0	35	573	1,098	1,061	0	203	2,336	0,041	4,121		
EC 12		127	71	574	621	337	1,138	703	3,621	3,981	4,764		
MEXICO		40	18	155	144	120	266	120	870	964	1,831		
GERMANY		127	6	268	307	313	1,138	30	1,720	1,836	1,732		
UNION OF SOVIET		0	0	305	0	0	0	0	2,132	0	1,752		
OTHER		158	38	759	1,292	1,366	1,125	222	4,063	8,393	8,704		
Subtotal:-----		441	264	3,209	3,769	4,953	3,290	1,926	17,940	22,578	29,012		
HOP EXTRACT(SEP)	MT												
EC 12		69	51	1,362	1,204	1,826	1,714	2,903	16,858	19,838	24,252		
GERMANY		0	14	817	605	912	153	579	9,403	9,836	10,149		
MEXICO		0	0	616	671	616	0	0	9,811	13,712	9,917		
BRAZIL		2	29	284	378	378	22	482	2,162	2,592	3,940		
RUSSIAN FEDERATI		87	0	87	0	376	500	0	500	0	2,008		
PHILIPPINES		43	24	190	101	293	399	559	2,519	2,414	3,161		
OTHER		117	66	708	864	1,082	1,890	1,147	12,152	17,841	16,066		
Subtotal:-----		319	261	3,247	3,218	4,672	4,525	5,090	44,001	54,402	60,044		
HOPS,NSPF(SEP)	MT												
EC 12		0	138	1,761	2,041	1,761	0	479	7,324	10,660	7,324		
GERMANY		0	137	1,459	1,649	1,459	0	474	5,243	8,322	5,391		
UNITED KINGDOM		0	0	172	298	172	0	5	574	1,818	743		
KOREA, REPUBLIC		0	0	53	0	156	0	0	644	0	1,164		
MEXICO		25	0	52	131	131	299	0	409	530	911		
BELGIUM-LUXEMBOU		0	0	130	54	130	0	0	590	383	590		
OTHER		34	23	358	422	488	446	283	2,733	3,714	4,236		
Subtotal:-----		58	161	2,219	2,515	2,535	745	762	11,110	14,904	13,636		
WINE													
GRAPE WINE(JAN)	KL												
EC 12		3,776	4,511	11,791	14,438	41,289	5,716	6,546	17,871	19,864	62,260		
CANADA		3,047	2,494	9,396	10,066	34,117	3,817	3,321	10,815	12,691	43,849		
UNITED KINGDOM		2,007	2,134	7,713	6,483	23,432	3,310	4,405	9,498	10,059	36,943		
JAPAN		1,566	2,071	5,542	8,008	17,760	1,493	1,166	7,033	5,013	23,566		
OTHER		0	0	0	0	27,265	2,128	2,712	10,713	10,665	36,098		
Subtotal:-----		9,537	9,938	35,268	35,925	120,432	13,153	13,745	46,461	48,238	165,394		

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES BY ORIGIN
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MAY 93

COMMODITY AND COUNTRY		QUANTITY				VALUE (1,000 DOLLARS)							
		CURR MO LAST	CURR MO CURR	YR TDT LAST	YR TDT CURR	LAST YEAR	CURR MO LAST	CURR MO CURR	YR TDT LAST	YR TDT CURR	LAST YEAR	YR TDT CURR	LAST YEAR
FR FRT & MLNS													
FR APPLES(JUL)	MT												
NEW ZEALAND		12,581	9,604	28,237	20,298	32,884	14,878	11,131	31,458	21,145	37,793		
CANADA		1,709	3,076	10,116	14,405	64,591	1,018	1,097	22,170	15,760	22,935		
OTHER		27,842	22,797	117,656	90,904	38,569	8,196	6,091	12,765	12,618	19,217		
Subtotal:-----		41,132	35,477	155,909	115,607	136,045	24,091	18,319	66,393	49,523	79,946		
FR PEARS(JUL)	MT												
CHILE		2,393	2,523	32,645	40,552	35,621	803	912	10,758	13,517	11,768		
ARGENTINA		1,999	5,086	12,144	14,405	12,978	1,328	3,779	7,878	9,100	10,161		
OTHER		2,149	1,967	7,243	5,195	12,978	2,462	1,621	10,401	7,879	10,866		
Subtotal:-----		6,705	9,576	52,032	60,157	59,203	4,593	5,712	29,037	30,496	32,797		
APRICOT (MAY)	MT												
CHILE		0	0	0	0	699	0	0	0	0	441		
NEW ZEALAND		0	0	0	0	158	0	0	0	0	405		
OTHER		0	0	0	0	56	0	0	0	0	132		
Subtotal:-----		0	0	0	0	911	0	0	0	0	978		
PEACH-NEC(MAY)	MT												
CHILE		0	0	0	0	40,869	0	0	0	0	25,810		
OTHER		0	14	0	14	1,088	0	16	0	16	997		
Subtotal:-----		0	14	0	14	41,957	0	16	0	16	26,807		
PLUM-PRUNE(MAY)	MT												
CHILE		380	10	380	10	23,893	228	13	228	13	15,116		
OTHER		10	1	10	1	98	19	4	19	4	80		
Subtotal:-----		391	11	391	11	23,990	247	17	247	17	15,196		
FRESH GRAPES (MAY)	MT												
CHILE		4,904	2,064	4,904	2,064	284,846	3,029	1,554	3,029	1,554	207,103		
MEXICO		13,221	25,031	13,221	25,031	37,056	15,480	34,446	15,480	34,446	67,144		
OTHER		0	0	0	0	2,062	0	0	0	0	884		
Subtotal:-----		18,126	27,095	18,126	27,095	323,924	18,509	36,000	18,509	36,000	275,101		
FR RASPBRY(JAN)	MT												
CANADA		0	0	0	0	6,261	0	0	0	0	7,460		
OTHER		12	36	501	511	6,861	15	58	945	780	1,152		
Subtotal:-----		12	36	501	511	12,922	15	58	945	780	8,612		
FR STRAWBRIS(JAN)	MT												
MEXICO		833	2,068	7,542	10,886	9,238	626	1,410	9,015	15,955	11,127		
OTHER		0	1	467	242	1,558	0	2	696	423	2,979		
Subtotal:-----		833	2,068	8,010	11,128	10,797	626	1,411	9,710	16,377	15,106		
FR BANANA(JAN)	MT												
COSTA RICA		82,150	82,411	377,931	378,437	954,484	25,112	25,461	108,795	114,083	280,981		
ECUADOR		76,307	81,301	445,555	342,478	896,248	22,010	22,547	127,191	95,068	258,793		
OTHER		138,422	167,168	675,860	740,559	1,680,494	42,458	50,308	208,907	218,998	482,305		
Subtotal:-----		296,879	330,879	1,499,346	1,461,474	3,531,226	89,581	98,317	444,893	428,149	1,022,079		
FR MANGO(JAN)	MT												
MEXICO		9,662	0	26,905	0	68,254	7,551	0	26,589	0	62,805		
OTHER		10,778	0	31,022	0	76,165	8,681	0	4,359	0	70,649		
Subtotal:-----		20,440	0	57,927	0	144,419	16,232	0	30,948	0	133,454		

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES BY ORIGIN
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COMMODITY AND COUNTRY		QUANTITY						VALUE (1,000 DOLLARS)					
COUNTRY REGION		CURR MO		YR TDT		LAST YEAR		CURR MO		YR TDT		LAST YEAR	
		LAST	CURR	LAST	CURR	LAST	CURR	LAST	CURR	LAST	CURR	LAST	LAST
FR PINAPLE (JAN)	MT												
COSTA RICA		4,904	7,378	25,218	30,524	58,169	2,346	3,371	11,609	13,495	27,337		
HONDURAS		2,771	2,306	16,570	13,832	31,369	606	844	3,958	3,259	8,830		
OTHER		2,771	2,306	16,570	13,832	31,369	606	844	3,958	3,259	8,830		
Subtotal:-----		9,902	12,315	56,461	56,046	121,559	3,603	4,825	19,225	20,133	43,643		
FR CANTILPE (MAY)	MT												
MEXICO		38,104	16,410	38,104	16,410	104,864	12,221	4,462	12,221	4,462	29,666		
COSTA RICA		1,731	4,268	1,731	4,268	5,094	1,951	3,961	9,991	1,961	19,796		
HONDURAS		1,120	4,316	5,120	4,316	55,437	1,183	1,183	1,183	1,074	14,510		
OTHER		5,108	2,800	5,108	2,800	45,451	1,172	906	1,172	906	11,502		
Subtotal:-----		50,064	26,814	50,064	26,814	240,846	15,568	8,403	15,568	8,403	75,505		
FR MELON, OT (MAY)	MT												
MEXICO		11,350	6,197	11,350	6,197	51,787	4,262	2,395	4,262	2,395	17,944		
COSTA RICA		896	871	896	871	24,845	489	314	489	314	11,269		
OTHER		3,699	1,595	3,699	1,595	45,268	1,054	560	1,054	560	14,826		
Subtotal:-----		15,935	8,663	15,935	8,663	121,899	5,805	3,269	5,805	3,269	44,039		
FR ORANGES (NOV)	MT												
MOROCCO		0	0	4,504	0	4,504	0	0	3,033	0	3,033		
AUSTRALIA		0	0	0	0	2,517	0	0	0	0	1,256		
MEXICO		256	0	2,582	1,237	2,619	91	0	1,193	483	1,207		
OTHER		584	297	2,913	2,715	2,989	169	72	1,193	1,114	1,886		
Subtotal:-----		840	297	9,999	3,952	15,629	260	72	5,404	1,500	7,388		
CANNED FRUIT													
CND MANDRN (JAN)	MT												
SPAIN		2,116	2,195	25,700	9,944	35,376	2,679	2,221	33,326	9,451	45,761		
CHINA (MAINLAND)		2,116	2,195	25,700	9,944	35,376	2,679	2,221	33,326	9,451	45,761		
OTHER		3,394	2,038	12,712	6,612	35,376	2,679	2,221	33,326	9,451	45,761		
Subtotal:-----		5,741	4,458	39,841	17,023	62,085	6,434	4,209	48,318	15,634	72,961		
CND BLK OLV (NOV)	MT												
EC 12		1,119	882	8,737	6,563	13,372	2,359	1,840	18,267	13,999	28,810		
SPAIN		915	671	7,686	5,468	11,299	1,770	1,293	11,114	8,483	23,860		
MOROCCO		460	163	1,812	1,474	3,799	770	293	2,854	2,645	6,303		
OTHER		17	12	144	74	234	41	20	21,452	16,772	35,618		
Subtotal:-----		1,604	1,057	10,693	8,110	17,405	3,169	2,152	48,318	35,618			
CND GRN OLV (NOV)	MT												
EC 12		3,199	2,984	20,138	23,021	38,529	8,843	7,010	50,313	61,161	100,411		
SPAIN		3,136	2,891	19,755	23,021	37,826	8,720	6,815	49,418	60,175	95,840		
OTHER		54	621	1,206	1,206	1,623	122	250	1,262	1,896	2,967		
Subtotal:-----		3,253	3,152	20,758	24,782	40,152	8,965	7,260	51,762	63,057	103,279		
CND PEACH (JUN)	MT												
EC 12		806	548	17,779	20,053	17,779	543	341	10,914	13,745	10,914		
GREECE		967	1,808	17,779	19,021	17,608	524	328	10,740	12,996	10,740		
OTHER		887	187	1,858	1,482	1,482	468	123	1,206	1,363	1,206		
Subtotal:-----		1,455	735	19,261	21,921	19,261	1,010	464	12,121	15,109	12,121		
CND PINAPLE (JAN)	MT												
THAILAND		18,528	17,842	97,353	81,662	174,077	13,124	11,179	69,023	52,314	117,327		
PHILIPPINES		11,250	9,257	54,198	41,997	128,383	6,350	3,597	35,557	26,255	85,738		
OTHER		31,049	32,435	167,759	149,309	340,973	21,744	19,164	114,320	95,607	225,306		
Subtotal:-----		31,049	32,435	167,759	149,309	340,973	21,744	19,164	114,320	95,607	225,306		
DRIED FRUIT													
DRD APRCT (JUL)	MT												
TURKEY		497	1,324	7,907	9,316	8,137	1,237	2,754	16,279	21,228	16,893		
OTHER		497	1,389	8,073	9,601	8,331	1,237	2,869	16,665	21,859	17,368		
Subtotal:-----		497	1,389	8,073	9,601	8,331	1,237	2,869	16,665	21,859	17,368		
DATES (SEP)	MT												
PAKISTAN		506	289	3,558	3,220	4,363	475	313	3,486	3,532	4,318		
CHINA (MAINLAND)		221	153	1,621	1,650	2,127	212	140	1,534	2,301	1,605		
OTHER		752	467	5,935	4,666	6,995	732	505	6,458	5,638	7,720		
Subtotal:-----		752	467	5,935	4,666	6,995	732	505	6,458	5,638	7,720		
DRD FIG (SEP)	MT												
EC 12		0	0	1,100	969	1,100	0	0	3,351	2,403	3,351		
GREECE		0	0	1,055	943	1,055	0	0	1,210	836	1,367		
TURKEY		8	130	600	602	600	9	89	1,367	836	1,367		
OTHER		8	133	1,718	1,931	1,718	9	97	4,758	3,420	4,758		
Subtotal:-----		8	133	1,718	1,931	1,718	9	97	4,758	3,420	4,758		
DRD RAISIN (AUG)	MT												
CHILE		177	435	3,401	865	4,224	210	545	3,719	1,057	4,546		
MEXICO		49	0	3,386	3,598	3,422	36	0	2,673	2,462	2,707		
OTHER		285	297	3,500	5,855	5,759	62	325	3,400	1,538	5,93		
Subtotal:-----		285	732	7,137	9,318	8,225	308	869	6,732	5,056	7,847		
FRUIT JUICE (SSE)													
APPLE 10% (JUL)	KL												
ARGENTINA		50,376	33,386	230,406	182,414	303,296	18,824	6,230	85,125	50,561	111,840		
EC 12		9,043	23,383	202,899	204,426	206,757	3,858	6,051	84,123	63,319	86,019		
GERMANY		4,859	17,765	143,864	167,150	146,966	2,297	4,788	60,328	51,026	61,953		
OTHER		24,324	27,935	328,754	339,337	356,207	9,518	6,561	119,019	110,825	131,096		
Subtotal:-----		83,742	84,704	762,059	729,177	866,260	32,200	18,841	288,266	224,706	328,955		
FCOJ (DEC)	KL												
BRASIL		63,923	26,739	470,377	357,923	973,422	17,918	2,917	143,487	54,164	249,284		
OTHER		16,490	11,229	68,286	80,760	102,028	6,311	1,899	23,245	10,962	32,627		
Subtotal:-----		80,416	38,028	538,662	418,684	1,075,450	24,229	4,815	166,733	65,126	281,912		
GRAPE JU (JAN)	KL												
ARGENTINA		6,017	693	16,612	3,691	90,118	2,216	4,201	5,823	1,677	33,525		
OTHER		13,638	14,704	49,321	60,801	187,449	4,977	4,792	17,784	22,973	36,455		
Subtotal:-----		13,638	14,704	49,321	60,801	187,449	4,977	4,792	17,784	22,973	36,455		
PNEAPL JUNC (JAN)	KL												
THAILAND		17,500	14,185	85,233	78,958	133,453	4,500	2,894	23,162	16,460	34,845		
PHILIPPINES		4,220	9,378	52,955	47,070	128,027	941	1,890	10,652	10,036	29,052		
OTHER		2,229	2,009	10,221	12,309	23,132	741	5,319	37,242	29,963	7,942		
Subtotal:-----		23,968	25,572	148,410	138,338	284,613	6,225	5,319	37,242	29,963	68,839		
PNEAPL JUNC (JAN)	KL												
PHILIPPINES		2,895	2,110	13,639	10,280	28,920	1,074	782	5,300	3,822	10,958		
JAPAN		125	2,034	2,788	4,934	12,935	0	271	989	1,276	4,696		
OTHER		3,020	184	2,055	922	6,249	73	1,180	7,014	5,614	17,830		
Subtotal:-----		3,020	4,329	18,481	16,136	48,104	1,147	1,180	7,014	5,614	17,830		

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES BY ORIGIN
MARKETING YEAR BEGINNING AS INDICATED
MAY 93

COMMODITY AND COUNTRY REGION		QUANTITY						VALUE (1,000 DOLLARS)					
		CURR MO LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR		
FROZEN FRUIT													
FZN STRBRY (DEC)	MT	2,112	3,016	13,580	14,517	19,087	1,785	2,788	11,881	13,638	16,855		
MEXICO		50	82	472	699	1,378	508	264	3,217	2,670	4,823		
OTHER		2,062	2,934	13,108	13,818	17,709	1,277	2,524	8,664	10,968	12,032		
Subtotal:-----		2,112	3,097	14,052	15,216	20,465	2,293	3,052	15,098	16,309	21,678		
FRESH VEGETABLES													
FR BEANS (OCT)	MT	209	351	9,873	11,346	9,999	235	544	10,661	14,133	10,774		
MEXICO		5	1	268	174	692	4	43	198	227	530		
OTHER		215	406	10,141	11,519	10,601	239	588	10,858	14,360	11,305		
Subtotal:-----		215	406	10,141	11,519	10,601	239	588	10,858	14,360	11,305		
FR CARROT (OCT)	MT	173	136	37,974	30,334	49,049	57	60	10,730	7,952	14,001		
CANADA		1,761	1,385	14,299	9,552	15,868	493	507	3,688	2,874	4,051		
MEXICO		123	0	1,461	374	32	0	11	11	295	163		
OTHER		2,056	1,521	52,567	40,346	65,291	582	566	14,528	11,121	18,216		
Subtotal:-----		2,056	1,521	52,567	40,346	65,291	582	566	14,528	11,121	18,216		
FR CABBAGE (OCT)	MT	42	891	8,773	12,582	11,872	13	326	2,494	2,812	3,184		
CANADA		630	484	8,604	6,353	9,168	67	64	1,316	1,263	1,385		
MEXICO		63	305	4,430	4,482	91	194	276	1,194	1,229	381		
OTHER		734	1,680	17,808	19,417	21,549	170	584	4,086	4,404	4,951		
Subtotal:-----		734	1,680	17,808	19,417	21,549	170	584	4,086	4,404	4,951		
FR CELERY (OCT)	MT	1,213	873	8,794	11,581	8,794	374	283	2,459	4,719	2,459		
CANADA		0	0	828	614	5,266	0	0	21	1	1,649		
MEXICO		36	19	639	506	926	6	9	208	98	1,255		
OTHER		1,249	892	10,262	12,700	14,986	380	293	2,777	4,959	4,255		
Subtotal:-----		1,249	892	10,262	12,700	14,986	380	293	2,777	4,959	4,255		
FR CUCMBR (OCT)	MT	7,070	7,157	138,795	202,216	150,901	3,748	4,589	56,321	71,243	61,213		
MEXICO		198	1,157	21,407	22,977	23,981	291	552	6,773	6,392	8,632		
OTHER		7,468	8,314	160,202	225,192	174,881	4,039	5,141	63,094	77,635	69,892		
Subtotal:-----		7,468	8,314	160,202	225,192	174,881	4,039	5,141	63,094	77,635	69,892		
FR CAULFLWR (OCT)	MT	0	0	452	93	4,294	0	0	151	26	1,432		
CANADA		0	0	4,942	664	4,942	0	0	1,082	316	1,082		
MEXICO		13	12	125	152	125	11	15	61	104	61		
OTHER		13	12	5,518	909	9,360	11	15	1,293	446	2,575		
Subtotal:-----		13	12	5,518	909	9,360	11	15	1,293	446	2,575		
FR GARLIC (OCT)	MT	2,871	2,706	5,642	5,722	11,287	3,068	2,844	5,592	6,000	11,188		
MEXICO		284	2,706	2,333	2,225	12,003	1,532	2,786	2,786	2,490	2,843		
ARGENTINA		0	0	2,311	5,508	5,078	270	129	2,237	2,791	4,649		
OTHER		3,203	2,803	9,542	10,257	18,754	3,478	2,973	10,615	11,281	18,679		
Subtotal:-----		3,203	2,803	9,542	10,257	18,754	3,478	2,973	10,615	11,281	18,679		
FR ONION (OCT)	MT	12,517	21,218	135,470	171,521	151,526	13,221	9,791	75,979	78,311	91,466		
MEXICO		1,029	1,351	33,935	48,443	37,868	647	1,024	15,023	5,744	17,745		
OTHER		13,546	22,569	169,405	185,954	189,410	13,852	10,438	91,004	84,055	109,211		
Subtotal:-----		13,546	22,569	169,405	185,954	189,410	13,852	10,438	91,004	84,055	109,211		
FR PEPPERS (OCT)	MT	4,908	6,502	92,006	124,478	107,856	7,241	13,684	90,544	120,355	109,276		
MEXICO		1,051	3,090	4,135	7,516	9,736	4,467	9,211	14,926	21,439	23,746		
EC 12		1,019	2,994	4,018	7,254	9,207	4,375	10,888	14,431	21,339	23,544		
NETHERLANDS		0	356	1,454	2,403	2,403	1,715	1,088	3,210	3,096	5,125		
OTHER		6,257	9,948	97,493	133,448	120,085	12,884	23,983	108,680	145,590	140,347		
Subtotal:-----		6,257	9,948	97,493	133,448	120,085	12,884	23,983	108,680	145,590	140,347		
FR SEED POT (OCT)	MT	3,231	6,529	54,486	74,074	55,174	449	877	7,728	11,430	7,805		
CANADA		0	0	0	81	0	0	0	0	0	54		
OTHER		3,231	6,529	54,486	74,154	55,232	449	877	7,728	11,474	7,859		
Subtotal:-----		3,231	6,529	54,486	74,154	55,232	449	877	7,728	11,474	7,859		
FR TBL POT (OCT)	MT	6,528	23,467	74,659	196,370	98,431	1,101	4,546	13,055	32,089	16,465		
CANADA		0	80	13	13	92	0	0	64	3	5		
OTHER		6,528	23,467	74,739	196,383	98,523	1,101	4,546	13,119	32,092	16,539		
Subtotal:-----		6,528	23,467	74,739	196,383	98,523	1,101	4,546	13,119	32,092	16,539		
FR TOMATO (OCT)	MT	16,332	25,624	155,067	310,072	202,839	9,928	26,830	108,738	251,431	132,004		
MEXICO		1,313	2,897	7,488	7,496	7,496	1,532	4,496	6,446	9,193	11,176		
OTHER		17,645	28,521	162,555	317,980	214,842	11,460	31,327	115,183	260,625	143,179		
Subtotal:-----		17,645	28,521	162,555	317,980	214,842	11,460	31,327	115,183	260,625	143,179		
FR ASPARG (OCT)	MT	4	3	16,795	18,620	19,877	4	3	24,106	27,902	26,987		
MEXICO		4	5	4,478	5,157	5,524	7	24	1,063	1,532	3,070		
OTHER		7	8	21,272	23,777	25,401	11	27	29,169	33,434	33,058		
Subtotal:-----		7	8	21,272	23,777	25,401	11	27	29,169	33,434	33,058		
CANNED VEGETABLES													
CND TOM PST (JUL)	MT	2,721	9,145	6,907	19,825	10,791	1,836	6,024	4,277	14,495	6,897		
MEXICO		751	995	6,974	6,984	7,986	364	678	5,206	3,988	5,740		
CHILE		296	58	4,742	3,755	3,755	205	40	2,676	321	3,339		
OTHER		3,728	10,199	18,623	30,584	23,604	2,405	6,742	12,741	21,159	15,976		
Subtotal:-----		3,728	10,199	18,623	30,584	23,604	2,405	6,742	12,741	21,159	15,976		
CND TOM SAUCE (JUL)	MT	29	23	1,760	809	1,796	39	24	1,517	715	1,581		
EC 12		29	19	1,597	727	1,633	39	17	1,453	667	1,515		
ITALY		72	59	1,284	1,431	1,361	47	36	836	921	885		
DOMINICAN REPUB		124	63	1,006	4,779	1,836	61	29	468	1,309	862		
CHILE		124	509	1,937	4,779	1,941	67	343	1,152	2,589	1,157		
OTHER		346	745	5,987	9,227	6,934	214	432	3,973	5,533	4,485		
Subtotal:-----		346	745	5,987	9,227	6,934	214	432	3,973	5,533	4,485		
CND TOMATO (JUL)	MT	1,610	1,796	11,711	14,598	13,146	566	1,022	5,500	6,438	6,095		
CHILE		1,263	1,261	12,978	16,087	12,849	122	116	4,666	5,851	5,255		
EC 12		480	453	7,434	7,434	12,246	122	116	4,210	2,234	4,210		
ISRAEL		994	1,261	10,335	14,882	11,094	503	397	3,850	2,811	2,537		
ITALY		335	307	4,137	4,240	4,240	172	160	2,024	2,024	2,537		
OTHER		3,688	3,817	39,833	42,359	43,112	1,539	1,706	16,536	16,547	18,098		
Subtotal:-----		3,688	3,817	39,833	42,359	43,112	1,539	1,706	16,536	16,547	18,098		
CND MSHROOM (JUL)	MT	631	1,157	12,223	15,061	13,221	1,626	2,753	37,365	37,404	40,279		
INDONESIA		1,425	920	11,230	7,076	11,993	2,767	1,568	22,371	13,417	23,066		
HONG KONG		661	1,234	10,106	10,774	11,494	1,987	1,568	18,766	18,766	20,843		
CHINA (MAINLAND)		759	178	6,433	2,931	11,474	1,892	1,458	17,215	7,681	19,190		
TAIWAN		733	681	7,112	9,223	7,804	1,809	1,580	15,711	20,936	21,313		
OTHER		4,209	4,170	47,103	45,066	51,686	9,291	8,345	111,137	98,205	121,451		
Subtotal:-----		4,209	4,170	47,103	45,066	51,686	9,291	8,345	111,137	98,205	121,451		
FROZEN VEGETABLES													
FZN BROCLI (SEP)	MT	12,687	12,854	109,633	136,268	136,531	8,670	8,509	75,449	90,602	94,231		
MEXICO		105	555	10,178	12,318	13,968	49	391	6,770	8,928	9,839		
OTHER		12,793	13,409	119,811	148,586	150,498	8,720	8,900	82,219	99,529	104,070		
Subtotal:-----		12,793	13,409	119,811	148,586	150,498	8,720	8,900	82,219	99,529	104,070		

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES BY ORIGIN
MARKETING YEAR BEGINNING AS INDICATED
MAY 93

COMMODITY AND COUNTRY		QUANTITY				VALUE (1,000 DOLLARS)							
		CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR
FZN CAULIFL(SEP)		MT											
MEXICO		166	214	17,706	19,183	17,961	131	169	14,498	13,665	14,697		
OTHER		32	85	545	2,447	675	18	59	366	852	466		
Subtotal:-----		198	299	18,251	20,430	18,636	149	228	14,864	14,517	15,163		
FZN POTATO(SEP)		MT											
CANADA		7,026	12,393	61,216	89,056	85,705	3,836	6,630	32,963	49,443	45,083		
OTHER		1	47	242	218	311	20	30	266	145	294		
Subtotal:-----		7,027	12,440	61,458	89,274	86,017	3,837	6,650	33,199	49,588	45,376		
TREE NUTS													
PISTACHIO NSH(SEP)		MT											
TURKEY		0	0	19	7	19	0	0	87	24	87		
OTHER		0	0	3	0	21	0	0	17	2	30		
Subtotal:-----		0	0	22	7	40	0	0	104	26	117		
CASHEW NUT(AUG)		MT											
INDIA		1,293	1,455	17,578	26,442	20,674	6,017	6,306	93,258	115,995	108,480		
BRAZIL		2,154	2,102	19,062	22,909	24,005	8,530	8,521	86,932	90,432	107,268		
OTHER		1,308	449	7,666	5,298	9,469	4,983	1,287	32,825	17,389	39,568		
Subtotal:-----		4,755	4,006	44,306	54,649	54,149	19,530	16,114	213,016	223,816	255,316		
FILBERTS(AUG)		MT											
TURKEY		258	229	2,558	3,421	3,025	701	568	7,098	8,895	8,424		
OTHER		6	3	66	86	83	22	30	286	259	324		
Subtotal:-----		264	242	2,633	3,487	3,108	723	598	7,384	9,155	8,748		
PECANS NSH(SEP)		MT											
MEXICO		0	30	8,610	12,772	9,698	0	108	20,191	33,861	22,856		
OTHER		0	0	73	148	87	0	0	266	449	307		
Subtotal:-----		0	30	8,684	12,920	9,785	0	108	20,457	34,310	23,163		
WINES													
CHMP&SPRK WN(JAN)		KL											
EC 12		1,778	1,591	7,200	7,038	30,362	18,073	18,322	60,957	70,147	248,990		
FRANCE		699	790	2,380	2,778	9,270	13,447	15,057	40,693	53,081	158,356		
ITALY		462	397	2,763	2,198	12,165	2,086	1,651	12,210	9,458	54,544		
OTHER		48	66	133	129	379	250	160	491	393	1,629		
Subtotal:-----		1,826	1,657	7,333	7,167	30,742	18,324	18,482	61,447	70,541	250,618		
FT&VERM WN(JAN)		KL											
EC 12		1,043	921	5,072	3,915	14,354	3,611	3,523	17,839	14,579	52,568		
ITALY		736	525	2,807	2,104	8,526	1,825	1,318	6,863	5,009	20,846		
SPAIN		228	261	1,688	1,130	3,917	907	1,218	6,814	4,835	17,585		
PORTUGAL		53	87	267	389	1,082	789	813	2,525	3,524	10,008		
OTHER		10	9	52	58	138	41	38	237	250	597		
Subtotal:-----		1,054	930	5,124	3,973	14,493	3,653	3,562	18,076	14,829	53,165		
OTH GP WINE(JAN)		KL											
EC 12		13,032	364	59,941	1,701	83,216	53,004	770	238,490	3,069	325,365		
FRANCE		4,534	43	21,369	171	28,726	30,096	283	133,749	909	177,454		
ITALY		6,565	205	29,268	1,173	41,996	16,790	300	77,274	1,641	111,738		
OTHER		3,321	70	13,688	269	18,656	8,407	75	29,580	318	40,027		
Subtotal:-----		16,353	434	73,630	1,971	101,873	61,411	845	268,070	3,387	365,392		
OTH WN PROD(JAN)		KL											
JAPAN		193	215	1,080	1,183	2,381	582	585	3,008	3,317	6,900		
EC 12		355	245	1,517	1,319	4,423	501	324	2,226	1,867	6,438		
SPAIN		84	16	406	151	1,663	132	25	699	234	2,429		
OTHER		38	126	252	434	787	63	229	455	859	1,530		
Subtotal:-----		586	586	2,849	2,937	7,592	1,145	1,138	5,689	6,042	14,968		
CUT FLOWERS													
ROSES (JAN)		NONE											
COLOMBIA		0	0	0	0	0	6,678	7,397	38,657	46,476	66,855		
OTHER		0	0	0	0	0	2,301	2,475	12,920	14,897	23,586		
Subtotal:-----		0	0	0	0	0	8,979	9,872	51,577	61,373	90,442		
CARNATIONS (JAN)		NONE											
COLOMBIA		0	0	0	0	0	8,475	7,881	44,219	41,749	83,144		
OTHER		0	0	0	0	0	8,813	8,118	45,967	42,917	2,964		
Subtotal:-----		0	0	0	0	0					86,108		

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